WE GROW MICHIGAN BUSINESS LIKE NOBODY’S BUSINESS.

PURE PARTNERSHIP
You know your business better than anyone. But MEDC knows more about Michigan businesses than everyone.
We’re here to help you build relationships through our Pure Michigan Business Connect program, assist with finding access to capital at every stage, expand into global markets through our International Trade Program and get you going in the mobility sector through PlanetM. Unsure how your business can benefit? Give us a call, we have the answers. Find out more at michiganbusiness.org/pure-partnership.

MICHIGAN ECONOMIC DEVELOPMENT CORPORATION

THANKS FOR SUPERCHARGING TOMORROW
General Motors is proud to be a strong supporter of the Michigan venture capital community. Your power to grow our economy is exponential.

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Get Connected with Michigan’s Entrepreneurial & Investment Community

Check out the Michigan Entrepreneurial & Investment Landscape Guide and interactive Landscape Map on MichiganVCA.org! The Michigan Entrepreneurial & Investment Landscape Guide connects people with resources and organizations that can help them launch and grow their businesses.

One of the primary goals of the Michigan Venture Capital Association is to foster a collaborative entrepreneurial and investment community. With this guide, people can quickly identify information to help them connect with capital, community, talent and research. These connections help Michigan build a stronger entrepreneurial and investment community, creating more economic opportunities for everyone in the long run.

Find overviews, contact information, and investment criteria for angel groups and venture capital firms.

Identify programs offered, resources available, and company stages/sectors served by entrepreneurial support organizations and service providers.

Search by a specific region using the interactive Landscape Map online to find all these organizations PLUS startup companies!

Access the information anytime, anywhere at www.MichiganVCA.org!
Michigan entrepreneurs are served by 3,119 professionals working at 158 organizations.

Investment Organizations: 54
- Most assets under management:
  - River Cities Capital Fund: Beringea
- Stage Focus (of the 54 Investment Organizations):
  - Startup/Early: 48
  - Seed: 38
  - Growth/Expansion: 38
  - Idea/Pre-Seed: 18
  - Mezzanine: 6

Entrepreneurial Support Organizations: 104
- Sector Focus (of the 104 Entrepreneurial Support Organizations):
  - Information Technology: 44
  - Life Sciences: 37
  - Mobility: 35
  - Advanced Materials & Manufacturing: 33
  - Business Services: 29
  - Alternative Energy: 25
  - Consumer Products: 22
  - Other: 22
  - Media: 21

- Stage Focus (of the 104 Entrepreneurial Support Organizations):
  - Seed: 94
  - Idea/Pre-Seed: 91
  - Startup/Early: 87
  - Growth/Expansion: 77
  - Mezzanine: 53
  - Public: 43

- Fastest Landscape Guide Survey Respondent: ID Ventures
- Did you know? You can navigate every startup company, investor, and entrepreneurial support organization by geography on our Landscape Map at MichiganVCA.org
- Did you know? Most Popular Location of Organizations: Ann Arbor, 45 organizations
- Michigan entrepreneurs are served by professionals working at organizations.
- 39 University-Related Programs
- 28.38% of contacts listed are women
MVCA ANNUAL RESEARCH REPORT

For the most comprehensive analysis of entrepreneurial and investment activity in Michigan, visit the MVCA Annual Research Report on our website:
www.MichiganVCA.org

ANGEL GROUPS

Ann Arbor Angels
www.annarborangels.org
201 South Division Street, Suite 430, Ann Arbor, MI 48104

Staff:
DOUGLAS FINCH - President
d91finch@gmail.com, 517-740-3486
THOMAS LOZSER - Treasurer
tlozser@talmara.com, 248-719-5373

Ann Arbor Angels was founded in 2004 and has evolved into a member-driven angel investment organization, comprised of former CEOs and founders as well as business and investment leaders in the Ann Arbor community. Ann Arbor Angels invests in young companies with breakthrough products or services. In addition to providing capital, they share expertise, provide mentoring, and facilitate connections to the broader marketplace.

Number of Active MI Investments: 31
Number of Angel Investors: 17
Actively Investing? Yes
Preferred Initial Investment Size: $200,000

Sectors of Investment:

<table>
<thead>
<tr>
<th>Sector</th>
<th>Number of Active MI Investments</th>
<th>Number of Angel Investors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Life Sciences</td>
<td>7</td>
<td>57</td>
</tr>
<tr>
<td>Information Technology</td>
<td>21</td>
<td>17</td>
</tr>
</tbody>
</table>

Life Science Subsectors:

- Pharmaceuticals
- Diagnostics
- Biotechnology
- Healthcare Services
- Animal Health/Agriculture
- Other

Information Technology Subsectors:

- Hardware
- Software
- Services
- Other

Stages of Investment:

- Idea/Pre-Seed
- Seed
- Series A
- Growth/Expansion
- Maturity

BELLE Impact Fund
www.bellefunds.com
217 Lake Shore Road, Grosse Pointe Farms, MI 48236

Staff:
CAROLYN CASSIN - General Partner
cassin@miwf.org
NANCY PHILIPPART - General Partner
philippartn@gmail.com

BELLE Impact Fund’s mission is to provide superior returns for investors while serving the early-stage capital needs of women-led companies. The companies invested in not only benefit from BELLE’s capital but also from a network of limited partners who bring years of experience as entrepreneurs, professionals, and corporate executives to support the success of portfolio companies.

Number of Active MI Investments: 7
Number of Angel Investors: 57
Actively Investing? Yes
Preferred Initial Investment Size: $150,000

Sectors of Investment:

<table>
<thead>
<tr>
<th>Sector</th>
<th>Number of Active MI Investments</th>
<th>Number of Angel Investors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Life Sciences</td>
<td>3</td>
<td>13</td>
</tr>
<tr>
<td>Information Technology</td>
<td>2</td>
<td>34</td>
</tr>
</tbody>
</table>

Life Science Subsectors:

- Pharmaceuticals
- Diagnostics
- Biotechnology
- Healthcare Services
- Animal Health/Agriculture
- Other

Information Technology Subsectors:

- Hardware
- Software
- Services
- Other

Stages of Investment:

- Idea/Pre-Seed
- Seed
- Series A
- Growth/Expansion
- Maturity
**BlueWater Angels Network LLC**

**www.bluewaterangels.com**

1320 North Michigan Avenue, Suite 6, Saginaw, MI 48602

**Staff:**
- **KEN KOUSKY** - Executive Director
- **JUDY MORRISON** - Administrative Manager

BlueWater Angels Network LLC is a private, for-profit organization established to provide members a significant return on equity investments. While providing risk capital to "disruptive" early-stage investments that offer a sustainable competitive advantage.

**Number of Active MI Investments:** 17
**Actively Investing?** Yes
**Preferred Initial Investment Size:** $500,000

**Sectors of Investment:**
- Life Sciences
- Human/Technology
- Alternative Energy
- Media
- Aerospace/Manufacturing
- Services
- Consumer Products
- Other

**Life Science Subsectors:**
- Pharmaceuticals/Genetics
- Diagnostics
- Biotechnology
- Healthcare Services
- Animal/Health Agriculture
- Other

**Information Technology Subsectors:**
- Telecommunications
- Software
- Services
- Other

**Stages of Investment:**
- Idea/Pre-Seed
- Seed
- Startup/Growth
- Expansion/Mezzanine

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**Grand Angels**

**www.grandangels.org**

40 Pearl Street NW, Suite 336, Grand Rapids, MI 49503

**Staff:**
- **TIM PARKER** - President
- **JANET WYLIE** - Director of Engagement
- **PAUL D’AMATO** - Managing Director Grand Angels Venture Funds II & III

Grand Angels makes investments in new ideas that will have a positive effect on the world. The organization measures its impact through business growth, job creation, and the attraction and retention of talent to West Michigan. The group invests in companies based in Michigan and throughout the Great Lakes region. To the entrepreneurs with whom they invest, Grand Angels brings engaged, experienced business leaders who provide both financial and intellectual capital. Established in 2004, Grand Angels is now part of Michigan Capital Network along with Ka-Zoo Angels and Woodward Angels.

**Number of Active MI Investments:** 14
**Actively Investing?** Yes
**Preferred Initial Investment Size:** $250,000

**Sectors of Investment:**
- Life Sciences
- Information Technology
- Alternate Energy
- Media
- Aerospace/Manufacturing
- Business Services
- Consumer Products
- Other

**Life Science Subsectors:**
- Pharmaceuticals/Genetics
- Diagnostics
- Biotechnology
- Healthcare Services
- Animal/Health Agriculture
- Other

**Information Technology Subsectors:**
- Telecommunications
- Software
- Services
- Other

**Stages of Investment:**
- Idea/Pre-Seed
- Seed
- Startup/Growth
- Expansion/Mezzanine

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**Capital Community Angel Investors**

**www.ccangels.org**

1181 Ridgwood Drive, East Lansing, MI 48823

**Staff:**
- **MARK HOOPER** - President
- **LOIC COURAUD** - Treasurer

Capital Community Angel Investors is a nonprofit organization that seeks to introduce qualified entrepreneurs to its member investors. The group looks for Michigan-based "disruptive" early-stage investments that offer a sustainable competitive advantage.

**Number of Active MI Investments:** 9
**Actively Investing?** Yes
**Preferred Initial Investment Size:** $250,000

**Sectors of Investment:**
- Life Sciences
- Information Technology
- Alternative Energy
- Media
- Aerospace/Manufacturing
- Services
- Consumer Products
- Other

**Life Science Subsectors:**
- Pharmaceuticals/Genetics
- Diagnostics
- Biotechnology
- Healthcare Services
- Animal/Health Agriculture
- Other

**Information Technology Subsectors:**
- Telecommunications
- Software
- Services
- Other

**Stages of Investment:**
- Idea/Pre-Seed
- Seed
- Startup/Growth
- Expansion/Mezzanine

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**Great Lakes Angels Fund**

**www.glangels.org**

34300 Woodward Ave, Suite 200, Birmingham, MI 48009

**Staff:**
- **DAVID WEAVER** - Chief Investment Officer
- **DORON YORK** - Chairman / CEO

Great Lakes Angels Fund focuses on providing funding to capital-efficient early-stage companies located in the Midwest. They are open to pre-revenue companies that are close to revenue and can demonstrate strong potential customer interest. We are more than just traditional investors – we are a different investment management firm that creates and manages high-risk venture investment funds. We are comprised of experienced business leaders, buy-sell serial entrepreneurs, disruptors, innovators, and technologists.

**Number of Active MI Investments:** 0
**Actively Investing?** Yes
**Preferred Initial Investment Size:** $25,000

**Sectors of Investment:**
- Life Sciences
- Information Technology
- Alternative Energy
- Media
- Aerospace/Manufacturing
- Services
- Consumer Products
- Other

**Life Science Subsectors:**
- Pharmaceuticals/Genetics
- Diagnostics
- Biotechnology
- Healthcare Services
- Animal/Health Agriculture
- Other

**Information Technology Subsectors:**
- Telecommunications
- Software
- Services
- Other

**Stages of Investment:**
- Idea/Pre-Seed
- Seed
- Startup/Growth
- Expansion/Mezzanine
Ka-Zoo Angels
www.grandangels.org
40 Pearl Street NW, Suite 336, Grand Rapids, MI 49503

Staff:
TIM PARKER - President parkert@grandangels.org, 616-446-8173
MARY SUE HOFFMAN - Director hoffman@estageassessments.com, 269-207-9883
JANET WYLIE - Director of Engagement wyliej@grandangels.org, 616-566-1770

Ka-Zoo Angels activates investment in early-stage high-growth startups in Kalamazoo and around the Great Lakes Region. The organization measures impact through business growth, job creation, and the attraction and retention of talent to West Michigan. Formed in August 2017, Ka-Zoo Angels is an affiliate of Michigan Capital Network, along with Grand Angels and Woodward Angels.

Number of Active MI Investments: 7
Number of Angel Investors: 15
Preferred Initial Investment Size: $250,000

Sectors of Investment:
- Life Science Subsectors:
  - Pharmaceuticals
  - Biotechnology
  - Healthcare Services
  - Animal Health/Agriculture
- Information Technology Subsectors:
  - Hardware
  - Software
  - Services
- Stages of Investment:
  - Idea/Pre-Seed
  - Seed
  - Startup/Shy
  - Milestone/Expansion
  - Maturity

Michigan Angel Fund
www.miangelfund.com
330 E. Liberty St., Ann Arbor, 48104

Staff:
SKIP SIMMS - Managing Member
MIKE FLANAGAN - Director
SkipeMiAngelFund.com
Mike@AnnArborUSA.org

Michigan Angel Fund provides funding to capital-efficient early-stage companies located in Michigan. The fund works closely with other stakeholders in the Michigan entrepreneurial ecosystem to ensure that it invests in the most promising companies and to ensure the future success of those companies and their investments.

Number of Active MI Investments: 27
Number of Angel Investors: 120
Preferred Initial Investment Size: $350,000

Sectors of Investment:
- Life Science Subsectors:
  - Pharmaceuticals
  - Biotechnology
  - Healthcare Services
  - Animal Health/Agriculture
- Information Technology Subsectors:
  - Hardware
  - Software
  - Services
- Stages of Investment:
  - Idea/Pre-Seed
  - Seed
  - Startup/Shy
  - Milestone/Expansion
  - Maturity

Muskegon Angels
200 Viridian Drive, Muskegon, MI 49440

Staff:
ERIC SEIFERT - Administrator seiferer@gvsu.edu
BILLY COUSINEAU - Investment Advisor bill@optichompnc.com

Muskegon Angels is a member-led organization committed to finding, funding, and mentoring great young companies from their initial pitches to their successful exits. The organization’s priority is job creation, with a particular emphasis on Muskegon-area development.

Number of Active MI Investments: 14
Number of Angel Investors: 25
Preferred Initial Investment Size: $100,000 - $200,000

Sectors of Investment:
- Life Science Subsectors:
- Information Technology Subsectors:
- Stages of Investment:

Woodward Angels
www.woodwardangels.com
40 Pearl Street NW, Suite 336, Grand Rapids MI 49503

Staff:
TIM PARKER - President parkert@grandangels.org, 616-446-8173
LAUREN HOFFMAN - Director
director@woodwardangels.com, 616-566-1770

Woodward Angels activates early-stage, founder-friendly investment capital for high-growth startups in and around Detroit. The organization invests in tech and digitally scaling companies at the pre-seed and seed stage and spends its time and energy in helping those companies succeed. Formed in February 2019, Woodward Angels is an affiliate of Michigan Capital Network, along with Grand Angels and Ka-Zoo Angels.

Number of Active MI Investments: 3
Number of Angel Investors: 19
Preferred Initial Investment Size: $250,000

Sectors of Investment:
Allos Ventures

www.allosventures.com

HEADQUARTERS: 6340 Westfield Blvd., Indianapolis, Indiana 46220

Staff:
DON AQUILANO - Managing Director
don@allosventures.com, 317-407-5558
JOHN MCLINNORTH - Managing Director
john@allosventures.com, 513-660-9831
DAVID KERR - Managing Director
david@allosventures.com, 317-997-0101
JULIE WHITEHEAD - CFO
julie@allosventures.com, 513-723-2302

Allos invests in early-stage companies, augmenting the capital provided by founders and angel investors who have helped the companies reach a stage at which they have initial customers and are ready for their first institutional financing round. Allos believes an “engaged” approach to venture capital investing is critical to the success of these companies. The firm works closely with its portfolio companies to help them leverage the business-building skills and resources developed by their team, as well as those of its investors, most of whom are successful entrepreneurs.

Michigan Investment Professionals: 0
Fund Managed (Current and Historical): 3
Worldwide Investment Professionals: 3
Preferred Initial Investment: $1,500,000 - $2,000,000
Assets Under Management: $100,000,000

Sectors of Investment:
- Life Science
- Information Technology
- Alternative Energy
- Media
- Bio Materials & Manufacturing
- Renewable Energy
- Consumer Products
- Mobility
- Other

Information Technology Subsectors:
- Software
- Hardware
- Internet
- Mobile
- Security
- Next Generation
- Review

Amherst Fund, LLC

www.amherstfund.com

HEADQUARTERS: 401 East Stadium Blvd., Ann Arbor, MI 48104

Staff:
MATT TURNER - President & CEO
MARTIN LIN - Vice President of Operations
JONATHAN MARTIN - Managing Director

Amherst Fund makes venture capital investments in early-stage companies and also makes private equity investments in later-stage companies. While investing carefully to achieve sound returns, Amherst Fund often matches the flexibility in structuring investments to best meet the needs of the company. Amherst Fund investments have included equity, subordinated debt, and senior debt structures where appropriate.

Michigan Investment Professionals: 4
Fund Managed (Current and Historical): 3
Worldwide Investment Professionals: 4
Preferred Initial Investment: $90,000 - $500,000
Assets Under Management: $50,000,000

Sectors of Investment:
- Life Science
- Information Technology
- Alternative Energy
- Media
- Bio Materials & Manufacturing
- Renewable Energy
- Consumer Products
- Mobility
- Other

Stages of Investment:
- Idea/Pre-Seed
- Seed
- Start-Up
- Growth/Expansion
- Review

Arboretum Ventures

www.arsenalgrowth.com

HEADQUARTERS: 750 South Orlando Ave., Suite 200, Winter Park, FL 32789
303 Detroit St., Suite 100, Ann Arbor, MI 48104

Staff:
MARIA THOMPSON - Venture Partner
maria@arsenalgrowth.com

Arsenal is a growth-stage venture capital firm that focuses on the intersection of the government, large corporations, and emerging technology companies. The firm partners with visionary entrepreneurs to build exceptional businesses in the enterprise, commerce/logistics, healthcare, and resource efficiency sectors.

Michigan Investment Professionals: 1
Fund Managed (Current and Historical): 5
Worldwide Investment Professionals: 14
Preferred Initial Investment: $1,500,000
Assets Under Management: $100,000,000

Sectors of Investment:
- Life Science
- Information Technology
- Alternative Energy
- Media
- Bio Materials & Manufacturing
- Renewable Energy
- Consumer Products
- Mobility
- Other

Stages of Investment:
- Idea/Pre-Seed
- Seed
- Start-Up
- Growth/Expansion
- Review
### Augment Ventures

**www.augmentventures.com**

**HEADQUARTERS:** 206 South Fourth Ave., Ann Arbor, MI 48104

**Staff:**
- SONALI VIJAYA VARGIYA - Managing Director: sonali@augmentventures.com
- HIRAK PARISH - Venture Partner: hirak@augmentventures.com

Augment Ventures invests in software, software-enabled hardware, and physical sciences innovations that drive impact in efficiency, sustainability, and health and wellness through products people use at work and home.

**Sectors of Investment:**
- Life Sciences
- Information Technology
- Alternative Energy
- Media
- No Non-Nano & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

**Information Technology Subsectors:**
- Hardware
- Software
- Sensors
- Other

**Stages of Investment:**
- Seed
- Pre-Seed
- Start-up
- Growth/Expansion
- Mezzanine

**Preferred Initial Investment:** $250,000

### Beringea

**www.beringea.com**

**HEADQUARTERS:** 32330 West 12 Mile Road, Farmington Hills, MI 48334

**Staff:**
- CHARLIE ROTHSTEIN - Founder, Senior Managing Director:crothstein@beringea.com
- MICHAEL GROS - Managing Director:mgross@beringea.com

Beringea is a private equity firm providing growth capital to market-leading businesses. The firm team offers portfolio companies resources to grow their business and create value for shareholders. Beringea invests $10-15 million in equity in companies seeking capital for business expansions and growth.

**Michigan Investment Professionals:** 4
**Worldwide Investment Professionals:** 18
**Assets Under Management:** $15,000,000

**Sectors of Investment:**
- Life Sciences
- Information Technology
- Alternative Energy
- Media
- No Non-Nano & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

**Information Technology Subsectors:**
- Hardware
- Software
- Sensors
- Other

**Stages of Investment:**
- Seed
- Pre-Seed
- Start-up
- Growth/Expansion
- Mezzanine

**Preferred Initial Investment:** $4,500,000

### BioStar Capital

**www.biostarcapital.com**

**HEADQUARTERS:** 206 Bridge Street, Charlevoix, MI 49720

**Staff:**
- LOUIS CANNON, M.D. - Founder, Senior Managing Director: lcannon@biostarventures.com
- RENEE MAS - Managing Director: rmas@biostarventures.com
- STEVEN ALMANY, M.D. - Managing Director: salmany@biostarventures.com
- MICHAEL FULTON, M.D. - Managing Director: mfulton@biostarventures.com

BioStar Capital is a Midwest-based investment firm focused on turning visionary cardiovascular and orthopedic technologies into reality. As part of its unique investment model, BioStar has selectively assembled a team of physician Key Opinion Leaders from each of these fields as Medical Venture Partners (MVPs). This approach provides access to the highest quality deals in cardiovascular and orthopedic and facilitates tremendous value-add from this extended team after the initial investment has been made. Managing four funds over the last 15 years, BioStar has generated a consistent track record of profitable returns for its investors.

**Michigan Investment Professionals:** 3
**Worldwide Investment Professionals:** 7
**Assets Under Management:** $161,000,000

**Sectors of Investment:**
- Life Sciences
- Information Technology
- Alternative Energy
- Media
- No Non-Nano & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

**Information Technology Subsectors:**
- Hardware
- Software
- Sensors
- Other

**Stages of Investment:**
- Seed
- Pre-Seed
- Start-up
- Growth/Expansion
- Mezzanine

**Preferred Initial Investment:** $2,000,000

### Blue Victor Capital

**www.bluevictorcapital.com**

**HEADQUARTERS:** 2103 Rochelle Park Drive, Rochester Hills, MI 48309

**Staff:**
- SHERWIN PRIOR - Managing Partner: shewin.prior@bluevictorcapital.com, 734-657-6194
- ANISH PATEL - General Partner: anish.patel@bluevictorcapital.com, 734-644-2125

Blue Victor Capital is focused on the Transportation/Mobility space. We seek early-stage startups.

**Michigan Investment Professionals:** 1
**Worldwide Investment Professionals:** 1
**Assets Under Management:** $161,000,000

**Sectors of Investment:**
- Life Sciences
- Information Technology
- Alternative Energy
- Media
- No Non-Nano & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

**Information Technology Subsectors:**
- Hardware
- Software
- Sensors
- Other

**Stages of Investment:**
- Seed
- Pre-Seed
- Start-up
- Growth/Expansion
- Mezzanine

**Preferred Initial Investment:** $2,000,000
Detroit Venture Partners
www.detroitventurepartners.com
HEADQUARTERS: 1555 Broadway Street, 3rd Floor, Detroit, MI 48226

Staff:
- GABE KARP - Partner
gabe@detroit.vc
- JANE COHEN - Partner
jake@detroit.vc
- JARED STASIK - Partner
katie@detroit.vc

Dow Venture Capital focuses on seed and early-stage technology startups. The firm seeks for companies that can be synergistic with Dow's collective experience in product development, operations, sales, and marketing. DVP intends to help rebuild Detroit through entrepreneurial fire.

Michigan Investment Professionals: 8
Worldwide Investment Professionals: 8
Assets Under Management: $900,000
Sectors of Investment:
- Life Sciences
- Information Technology
- Advanced Energy
- Materials & Manufacturing
- Business Services
- Consumer Products
- Mobility

Information Technology Subsectors:
- Hardware
- Software
- Services
- Other

Stages of Investment:
- Idea/Pre-Seed
- Start-up
- Seed
- Series A
- Growth/Expansion
- Mature

Draper Triangle Ventures
www.drapertriangle.com
HEADQUARTERS: 2 Gateway Center, Suite 2000, Pittsburgh, PA 15222
303 Detroit St., Suite 100, Ann Arbor, MI 48104

Staff:
- JONATHAN MURRAY - Managing Director
jonathan@dvc.com, 734-215-7577
- MIKE STUBLER - Managing Director
mike@dvc.com, 412-288-9800
- JAY KATARINIC - Managing Director
jay@dvc.com, 412-288-9800

Draper Triangle Ventures is a Pittsburgh-based early-stage venture capital firm focused on technology investments in the Midwest. With $200 million under management across three funds, the firm focuses on early-stage technology businesses with enormous market potential, helping entrepreneurs achieve their maximum potential through focused building, partnerships, advice, and support, as well as investments.

Michigan Investment Professionals: 1
Worldwide Investment Professionals: 5
Assets Under Management: $205,000,000
Sectors of Investment:
- Life Sciences
- Information Technology
- Advanced Energy
- Materials & Manufacturing
- Business Services
- Consumer Products
- Mobility

Information Technology Subsectors:
- Hardware
- Software
- Services
- Other

Stages of Investment:
- Idea/Pre-Seed
- Start-up
- Seed
- Series A
- Growth/Expansion
- Mature

eighteen94 capital
www.1894capital.com
HEADQUARTERS: Battle Creek, MI 49016

Staff:
- SIMON BURTON - Managing Director
Simon.Burton@1894Capital.com
- KATHY KILE - Project Manager
kathy.kile@1894Capital.com, 269-961-3066

eighteen94 makes minority investments in companies pursuing next-generation innovation, bolstering access to cutting-edge ideas and trends. The investment mandate includes startups pioneering new ingredients, foods, packaging, and enabling technology.

Michigan Investment Professionals: 1
Worldwide Investment Professionals: 2
Sectors of Investment:
- Life Sciences
- Information Technology
- Advanced Energy
- Materials & Manufacturing
- Business Services
- Consumer Products
- Mobility

Stages of Investment:
- Idea/Pre-Seed
- Start-up
- Seed
- Series A
- Growth/Expansion
- Mature

**Note:** The document contains information about venture capital firms and their investment strategies, sectors, and stages of investment. The text highlights firms such as Dow Venture Capital, Draper Triangle Ventures, and eighteen94 capital, each with distinct investment focuses. The information includes details on investment professionals, assets under management, and sectors of investment, providing a comprehensive overview of the venture capital landscape.
Elab Ventures
www.elabvc.com
HEADQUARTERS: 505 E. Liberty St., LL500, Ann Arbor, MI 48104
Staff:
DOUG NEAL - Partner
doug@elabvc.com
PAUL BROWN - Partner
paul@elabvc.com
BOB STEFANSKI - Partner
bob@elabvc.com

Elab Ventures is an early-stage technology venture capital fund created to capitalize on the growth of emerging entrepreneurial markets outside of Silicon Valley and to build bridges to those markets to seek startups with disruptive innovations, exceptional teams, and capital-efficient business models that have the potential to serve large markets.

Sectors of Investment:
- Information Technology
  - Hardware
  - Software
- Life Sciences
  - Pharmaceuticals
  - Diagnostics
- Alternative Energy
- Other

Information Technology Subsectors:
- Software
- Hardware
- Services

Stages of Investment:
- Idea/Pre-Seed
- Seed
- Series A
- Series B
- Growth/Expansion
- Mezzanine

Fontinalis Partners
www.fontinalis.com
HEADQUARTERS: One Woodward Ave., Suite 1600, Detroit, MI 48226
Staff:
CHRIS CHEEVER - Founder and Partner
chris.cheever@fontinalis.com
CHRIS STALLMAN - Partner
chris.stallman@fontinalis.com
LAURA PETERLE - CFO & Partner
laura.peterle@fontinalis.com

Fontinalis Partners, founded in 2009 and with offices in Detroit and Boston, is a venture capital firm strategically focused on next-generation mobility (i.e., the efficient movement of goods, people, and services). The firm invests across all facets of the world’s mobility systems on a stage-aggressive basis.

Sectors of Investment:
- Information Technology
  - Software
- Life Sciences
  - Pharmaceuticals
  - Diagnostics
- Alternative Energy
- Other

Information Technology Subsectors:
- Software
- Hardware
- Services

Stages of Investment:
- Idea/Pre-Seed
- Seed
- Series A
- Series B
- Growth/Expansion
- Mezzanine

Grand Ventures
www.grandvcp.com
HEADQUARTERS: 38 W. Fulton St., Suite 308, Grand Rapids, MI 49503
Staff:
TIM STRIEF - Co-Founder and Managing Partner
tim@grandvcp.com
MCKEEL HAGERTY - Co-Founder and Managing Partner
mckeeel@grandvcp.com
CAMILA NOORDELOOS - Principal
rohit@grandvcp.com
KAYLA KAVANAUGH - Analyst
kayla@grandvcp.com

Grand Ventures focuses on Seed and Series A/B/T technology companies with strong Midwest roots that are focused on agriculture, energy, mobility, manufacturing, and other Midwest industries. Grand Ventures portfolio includes AutoTakex in OBD, Simple, Sling Fabric, and Thinkers.

Michigan Investment Professionals: 5
Worldwide Investment Professionals: 5
Preferred Initial Investment: $500,000 - 1,000,000

Sectors of Investment:
- Life Sciences
- Information Technology
- Alternative Energy
- Other

Information Technology Subsectors:
- Software
- Hardware
- Services
- Other
Hopen Life Science Ventures

www.hopenlife.com

HEADQUARTERS: 303 Detroit St., Suite 100, Ann Arbor, MI 48104

Staff:
RYAN WADDINGTON - Partner
MICHAEL UHL - Partner

Hopen River Ventures is a venture fund focused on early-stage agriculture, energy, and manufacturing and mobility technology companies based primarily in Michigan and the Midwest. The fund backs great people with big ideas and the team prides itself on rolling up its sleeves to add value and help entrepreneurs succeed.

Michigan Investment Professionals: 1
Worldwide Investment Professionals: 2
Assets Under Management: $16,000,000

Sectors of Investment:
- Agriculture/AgriTech
- Manufacturing/Industrial
- Energy/Power
- Materials & Manufacturing
- Technology Services
- Consumer Products

Information Technology Subsectors:
- Venture
- Software
- Services
- Other

Stages of Investment:
- Idea/Pre-Seed
- Seed
- Seed/Eval
- Growth/Expansion
- Mergers/Annex

Huron River Ventures

www.huronrivervc.com

HEADQUARTERS: 171 Monroe Ave. NW, Suite 410, Grand Rapids, MI 49503

Staff:
MARK OLESNAVAGE - Managing Director
MICHAEL FULTON, M.D. - Managing Director
NATE FREDRIKSSON - Associate

Huron River Ventures is an early-stage venture capital firm focused on high-growth, mid-continent technology startups. We seek companies with an exceptional founding team and fast-growth potential, looking to raise a first or second round of capital. The investment team is a combination of experienced operators, strategists, and investors and helps its portfolio companies scale with a strong network of talent and go-to-market experience. The team prides itself on being active and engaged across the Midwest ecosystem.

Michigan Investment Professionals: 5
Worldwide Investment Professionals: 6
Assets Under Management: $72,131,510

Sectors of Investment:
- Agriculture/AgriTech
- Manufacturing/Industrial
- Technology Services
- Consumer Products

Information Technology Subsectors:
- Venture
- Software
- Services
- Other

Stages of Investment:
- Idea/Pre-Seed
- Seed
- Seed/Eval
- Growth/Expansion
- Mergers/Annex

Hyde Park Venture Partners

www.hydeparkvp.com

HEADQUARTERS: 415 N LaSalle St Suite 502, Chicago, IL 60654
10401 N. Meridian St., Suite 215, Indianapolis, IN 46290

Staff:
GUY TURNER - Partner
guy@hydeparkvp.com
IRA WEISS - Partner
ira@hydeparkvp.com
TIM KOPP - Partner
tim@hydeparkvp.com
GREG BARNES - Partner
greg@hydeparkvp.com

Hyde Park Venture Partners (HPVP) is an early-stage venture capital firm focused on high-growth, mid-continent technology startups. We seek companies with an exceptional founding team and fast-growth potential, looking to raise a first or second round of capital. The investment team is a combination of experienced operators, strategists, and investors and helps its portfolio companies scale with a strong network of talent and go-to-market experience. The team prides itself on being active and engaged across the Midwest ecosystem.

Michigan Investment Professionals: 0
Worldwide Investment Professionals: 6
Assets Under Management: $90,000,000

Sectors of Investment:
- Agriculture/AgriTech
- Manufacturing/Industrial
- Technology Services
- Consumer Products

Information Technology Subsectors:
- Venture
- Software
- Services
- Other

Stages of Investment:
- Idea/Pre-Seed
- Seed
- Seed/Eval
- Growth/Expansion
- Mergers/Annex

ID Ventures

www.investdetroit.vc

HEADQUARTERS: 4219 Woodward Ave., Suite 300, Detroit, MI 48201

Staff:
PATTI GLAZA - Managing Director
patti@investdetroit.com
MARTIN DOBER - Managing Director
md@investdetroit.com

Invest Detroit Ventures was founded in 2010 and has invested in over 125 companies since inception, based on its philosophy that while it cannot invest every entrepreneur it meets, its team can assist every one of them. Invest Detroit Ventures is committed to supporting the entrepreneurial ecosystem with capital, ongoing mentorship, and community engagement. The firm implements targeted venture development programs to help build and promote scalable businesses in the region. The team is committed to growing a robust tech community in Detroit and throughout Michigan. They collectively focus on implementing an investment strategy that is inclusive and supportive of minority, immigrant, and women entrepreneurs.

Michigan Investment Professionals: 5
Worldwide Investment Professionals: 5
Assets Under Management: $17,500,000

Sectors of Investment:
- Life Sciences
- Materials/Supply chain
- Science/Research
- Media
- Materials & Manufacturing
- Business Services
- Consumer Products

Information Technology Subsectors:
- Venture
- Software
- Services
- Other

Stages of Investment:
- Idea/Pre-Seed
- Seed
- Seed/Eval
- Growth/Expansion
- Mergers/Annex

ID Ventures
## IncWell

**HEADQUARTERS:** 1000 S. Old Woodward, Suite 105, Birmingham, MI 48009

**Staff:**
- **TOM LASORDA** - Founder & General Managing Partner 248-593-9355
- **SIMON BOARDS** - CEO & Managing Partner simon@incwell.net, 248-593-9355
- **REDA JABEL** - Partner reda@incwell.net, 248-593-9355

IncWell is an early-stage venture capital fund that was founded in 2013 by Tom Lasorda, former CEO of Chrysler. IncWell offers seed funding, strategic partnerships, and memberships for U.S. and Canadian startup companies that present breakthrough or disruptive technologies backed by great leaders.

**Michigan Investment Professionals:** 3

**Stages of Investment:**
- Early Stage
- Expansion

**Sectors of Investment:**
- Life Science
- Information Technology
- Alternative Energy
- Other

**Assets Under Management:** $8,744,750

**Funds Managed (Current and Historical):** 3

**Actively Investing?** No

**Preferred Initial Investment:** $250,000

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## Invest Michigan

**www.investmichigan.org**

**HEADQUARTERS:** 500 Griswold St., Suite 1640, Detroit, MI 48226

**Staff:**
- **CHARLES MORET** - President and CEO charlie@investmichigan.org, 313-456-9413
- **JIM TENDZOLIO** - Director jim@investmichigan.org, 313-405-1410
- **NANCY BENOVICH GILBY** - Executive-in-Residence nancy@investmichigan.org

Invest Michigan is a Michigan nonprofit corporation and the fund manager for the Michigan Pre-Seed Fund, a $15 million investment fund providing capital to early-stage technology companies in Michigan. The corporation's funds come from the state’s Michigan Strategic Fund but are governed by an independent private board of directors, and its investment decisions are independent of the state, as are the members of its leadership team.

**Michigan Investment Professionals:** 4

**Stages of Investment:**
- Early Stage
- Expansion

**Sectors of Investment:**
- Life Science
- Information Technology
- Alternative Energy
- Media
- Agri Materials & Manufacturing
- Consumer Products
- Mobility
- Other

**Assets Under Management:** $110,000,000

**Funds Managed (Current and Historical):** 3

**Actively Investing?** Yes

**Preferred Initial Investment:** $750,000

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## Ludlow Ventures

**www.ludlowventures.com**

**HEADQUARTERS:** 1555 Broadway, Detroit, MI 48226

**Staff:**
- **BRETT DEMARRAIS** - Partner brett@ludlowventures.com
- **JONATHON TRIEST** - Founding and Managing Partner jon@ludlowventures.com
- **BLAKE ROBBINS** - Partner blake@ludlowventures.com

Ludlow Ventures operates differently because it’s a different kind of VC; it believes in VC without ego. The team wears their hearts on their sleeves, avoiding the puffery and posturing that have given venture capital a bad name. The firm funds the dreams of entrepreneurs and start-ups, becoming close friends with all of the teams in which they invest. VC is a customer service business, whether it’s testing a product, leveraging their network, or helping people to download a company app, they’re here to help.

**Michigan Investment Professionals:** 3

**Stages of Investment:**
- Early Stage
- Expansion

**Sectors of Investment:**
- Life Science
- Information Technology
- Alternative Energy
- Media
- Agri Materials & Manufacturing
- Consumer Products
- Mobility
- Other

**Assets Under Management:** $110,000,000

**Funds Managed (Current and Historical):** 3

**Actively Investing?** Yes

**Preferred Initial Investment:** $750,000

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## Kelly Innovation Fund

**www.kellyservicesinvestments.com**

**HEADQUARTERS:** 999 West Big Beaver Road, Troy, MI 48084

**Staff:**
- **YANA KRIVOZUZ** - Senior Director yana.krivozuz@kellyservices.com

Kelly Innovation Fund invests in early-stage, high tech companies where Kelly can add significant strategic value in addition to our investment capital. KIF prefers to partner with other investors in the round. KIF is currently interested in four verticals: (1) training, mentoring and upskilling; (2) new employee benefits and engagement tools; (3) innovations supporting and enabling independent and gig workers; and (4) technology like AI, machine learning and robotics that helps automate repetitive, boring and inefficient tasks.

**Michigan Investment Professionals:** 4

**Stages of Investment:**
- Early Stage
- Expansion

**Sectors of Investment:**
- Life Science
- Information Technology
- Alternative Energy
- Media
- Agri Materials & Manufacturing
- Consumer Products
- Mobility
- Other

**Assets Under Management:** $110,000,000

**Funds Managed (Current and Historical):** 4

**Actively Investing?** Yes

**Preferred Initial Investment:** $250,000 - $900,000

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### Michigan Investment Professionals

- **NANCY BENOVICH GILBY** - Executive-in-Residence nancy@investmichigan.org
- **TOM LASORDA** - Founder & General Managing Partner 248-593-9355
- **LINDSEY CHARLIE** - Investment Associate
- **KAYLA MURPHY** - Investment Associate
- **DIANA TOLSTOY** - Investment Associate
- **MOLLY WILLIAMS** - Investment Associate
Mercury Fund
www.mercuryfund.com
HEADQUARTERS: 3737 Buffalo Speedway, Suite 1750, Houston, TX 77098
303 Detroit St., Suite 106, Ann Arbor, MI 48104

Staff:
ADRIAN FORNITRO - Managing Director
AZIZ GLANI - Managing Director
BLAIR GARROU - Managing Director
DAN WATKINS, Ph.D. - Managing Director

Mercury Fund is an early-stage venture capital firm. With over $2.75 billion under management, Mercury focuses on entrepreneurs and technology innovation originating in the U.S. Midwest. The firm's investment themes target SaaS, cloud, and data science/AI platforms that make the industrial ecosystems of Middle America more competitive and efficient.

Over a decade ago, Mercury recognized the rise of entrepreneurs and innovation in the underinvested Midcontinent. The firm's venture investment strategy leverages its unparalleled network of midcontinent startup development organizations, corporate innovation partners, and co-investors to assist entrepreneurs with the resources they need to rapidly scale their businesses. Members of the firm have spent their professional careers advising, mentoring, and investing in Mid-American entrepreneurs. Mercury Fund believes now, more than ever, the Midcontinent represents a great venture capital opportunity.

Michigan Investment Professionals: 1
Worldwide Investment Professionals: 6
Assets Under Management: $100,000,000

Sectors of Investment:
- Life Sciences
- Information Technology
- Industrial/Manufacturing

Lifestyle Science Subsectors:
- Pharmaceuticals
- Devices
- Diagnostics
- Biotechnology
- Healthcare Services
- Agriculture/Aquaculture

Information Technology Subsectors:
- Hardware
- Software
- Sensors
- Cloud/Infrastructure

Stages of Investment:
- Idea/Pre-Seeds
- Seed
- Series A/C
- Growth/Expansion
- Mergers

Michigan Biomedical Venture Fund
www.cfemichigan.edu/mbvf
HEADQUARTERS: 3350 Duderstadt, 2281 Bonisteel Ave., Ann Arbor, MI 48103

Staff:
HIRAK PARikh - Fund Manager
C. NOU OZER - Associate General Counsel - University of Michigan
JONATHAN FAY - Executive Director - Center for Entrepreneurship

The Monroe-Brown Biomedical Seed Fund (MB Seed Fund) invests in biomedical startups companies with U-M licensed IP in the domain of therapeutics, devices, diagnostics, and health IT. The MB Seed Fund is a collaborative effort between the U-M College of Engineering's Center for Entrepreneurship (CFE) and U-M Medical Schools Fast Forward Medical Innovation (FFMI) program. The fund serves to drive the university's world-class leadership by creating a critical pipeline between research and the biomedical innovation lifecycle. The goal is to continue in its efforts to attract world-class research talent to U-M and the broader Ann Arbor entrepreneurial ecosystem, securing the university's position as the leader in translational research. This fund is exclusively for biomedical startups or companies with U-M IP for license.

Michigan Investment Professionals: 1
Worldwide Investment Professionals: 0
Assets Under Management: $1,000,000

Sectors of Investment:
- Life Sciences
- Information Technology
- Industrial/Manufacturing
- Media
- Manufacturing

Lifestyle Science Subsectors:
- Pharmaceuticals
- Devices
- Diagnostics
- Biotechnology
- Healthcare Services
- Animal Health/Agriculture

Information Technology Subsectors:
- Hardware
- Software
- Sensors
- Cloud/Infrastructure

Stages of Investment:
- Idea/Pre-Seeds
- Seed
- Series A/C
- Growth/Expansion
- Mergers

MK Capital
www mkcapital.com
HEADQUARTERS: 1751 Lake Cook Road, Suite 540, Deerfield, IL 60015
535 W. William, Suite 303, Ann Arbor, MI 48103

Staff:
JOSH BEEBE - Director

MK Capital offers multi-stage growth equity and venture capital to innovative software and cloud services companies that accelerate the transformation to a digital economy. As members of the MK Capital portfolio, companies gain access to a dedicated partner with deep operating experience. The firm leverages insights from a strong understanding of its sectors to maximize portfolio companies growth.

Michigan Investment Professionals: 1
Worldwide Investment Professionals: 6
Assets Under Management: $265,000,000

Sectors of Investment:
- Life Sciences
- Information Technology
- Industrial/Manufacturing
- Media
- Manufacturing

Lifestyle Science Subsectors:
- Pharmaceuticals
- Devices
- Diagnostics
- Biotechnology
- Healthcare Services
- Animal Health/Agriculture

Information Technology Subsectors:
- Hardware
- Software
- Sensors
- Cloud/Infrastructure

Stages of Investment:
- Idea/Pre-Seeds
- Seed
- Series A/C
- Growth/Expansion
- Mergers
Narrow Gauge Ventures
www.narrowgaugевentures.com
HEADQUARTERS: 303 Detroit Street, Suite 100, Ann Arbor, MI 48104
Staff:
JONATHAN GOLDSTEIN - Partner
Jonathan@narrowgaugевentures.com, 734-476-2323
Narrow Gauge Ventures invests in early-stage health tech companies. The firm invests in companies to become partners, allowing its experience to add more value than only a check. Narrow Gauge Ventures focuses on the change that is coming to the healthcare industry.
Michigan Investment Professionals: 1
Worldwide Investment Professionals: 1
Funds Managed (Current and Historical): 1
Actively Investing? Yes
Preferred Initial Investment: $100,000-$500,000

Sectors of Investment:
Life Science Subsectors:
Pharmaceuticals
Healthcare Services
Animal Health / Agriculture
Information Technology Subsectors:
Software
Hardware
Sensors
Consumer Products

Next Coast Ventures
www.nextcoastventures.com
HEADQUARTERS: 1204 Nueces, Austin, TX 78701
Staff:
TOM BALL - Managing Director, Founder
tball@nextcoastventures.com, 512-228-6191
MICHAEL SMERKLO - Managing Director, Founder
mmsmeklo@nextcoastventures.com, 512-228-6191
DAGNEY PRUNER - Director of Marketing Communications
dmpruner@nextcoastventures.com, 512-228-6191
RICKY GARCIA - Senior Associate
rgarcia@nextcoastventures.com

Next Coast Ventures is an Austin venture capital firm that partners with bold entrepreneurs building innovative companies in big markets. The firm provides early-stage capital to scalable technology and proven growth. Based in Austin, Next Coast Ventures has over $145 million under management and is actively investing out of its fourth fund.

Michigan Investment Professionals: 0
Worldwide Investment Professionals: 4
Funds Managed (Current and Historical): 4
Actively Investing? Yes
Preferred Initial Investment: $5,000,000 - $10,000,000

Sectors of Investment:
Life Science Subsectors:
Pharmaceuticals
Healthcare Services
Animal Health / Agriculture
Information Technology Subsectors:
Software
Hardware
Sensors
Consumer Products

North Coast Technology Investors
www.northcostavc.com
HEADQUARTERS: 206 S. Fifth Ave, Suite 550, Ann Arbor, MI 48104
300 Rodd St, Suite 201, Midland, MI 48640
Staff:
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hugo@northcostavc.com
LINDSAY ASPEGREN - Partner
lindsay@northcostavc.com
STEPHANIE SCHUMACHER - CFO
stephanie@northcostavc.com

North Coast Technology Investors is an early-stage venture capital firm focused on the Midwest. The firm invests in early-stage technology-driven companies, primarily in the Midwest. The firm's goal is to work with talented entrepreneurs who want to build great companies.

Michigan Investment Professionals: 3
Worldwide Investment Professionals: 3
Funds Managed (Current and Historical): 3
Actively Investing? Yes
Preferred Initial Investment: $750,000

Sectors of Investment:
Life Science Subsectors:
Pharmaceuticals
Biotechnology
Healthcare Services
Animal Health / Agriculture
Information Technology Subsectors:
Software
Hardware
Sensors
Consumer Products

Plymouth Growth Partners
www.plymouthgp.com
HEADQUARTERS: 555 Briarwood Circle, Suite 210, Ann Arbor, MI 48108
Staff:
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MARK HORNBE - Partner
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KEVIN TERRASI - Partner
kterras@plymouthgp.com
EVAN UFER - Partner
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Plymouth Growth Partners is an early-stage venture capital firm that invests in growth stage businesses throughout the Great Lakes region. Plymouth Growth Partners has over 145 million under management and is actively investing out of its fourth fund.

Michigan Investment Professionals: 6
Worldwide Investment Professionals: 6
Funds Managed (Current and Historical): 6
Actively Investing? Yes
Preferred Initial Investment: $4,000,000

Sectors of Investment:
Life Science Subsectors:
Pharmaceuticals
Healthcare Services
Animal Health / Agriculture
Information Technology Subsectors:
Software
Hardware
Sensors
Consumer Products

Preferred Initial Investment: $4,000,000
Red Cedar Ventures
www.redcedarventures.com
HEADQUARTERS: 325 E. Grand River Ave., Suite 225, East Lansing, MI 48823

Staff:
DAVID WASHBURN - President davewash@redcedarventures.com, 517-333-9268
JEFF WESLEY - Executive Director jwesley@redcedarventures.com, 517-884-1819

Red Cedar Ventures, the venture investment arm of the Michigan State University Foundation, focuses on growing startup companies created by MSU faculty, staff, and students. Red Cedar Ventures manages two funds – a $1.8M Pre-Seed Fund and a $1.5M Opportunity Fund – and participates at any financing stage.

Michigan Investment Professionals: 2
Assets Under Management: $6,500,000

Funds Managed (Current and Historical): 2
Actively Investing? Yes
Preferred Initial Investment: $25,000

Sectors of Investment:
- Life Sciences
- Information Technology
- Renewable Energy
- BioTech
- Food/Nutraceuticals/Manufacturing
- Business Services
- Consumer Products
- Stability
- Other

Information Technology Subsectors:
- Hardware
- Software
- Services
- Other

Stages of Investment:
- Idea/Pre-Seed
- Seed
- Start-Up/Early
- Growth/Expansion
- Mosaic

Renaissance Venture Capital
www.rvcf.com
HEADQUARTERS: 201 S. Main Street, 10th Floor, Ann Arbor, MI 48104

Staff:
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JESSICA IYES - Chief Administrative Officer jessica@rvcf.com, 734-997-8661
KIMBERLY RENO - Chief Financial Officer & Chief Compliance Officer kimberly@rvcf.com, 734-997-8661

Renaissance Venture Capital (RVC) is an innovative venture capital fund of funds formed by some of Michigan's most important organizations to proactively invest in the growth of groundbreaking Michigan technologies and companies. RVC provides capital that accelerates entrepreneurial activity and creates a strategic connection between innovative young companies and Michigan's strong business and industrial base, providing benefit to both communities and increasing the financial success of RVC's investments.

Michigan Investment Professionals: 2
Assets Under Management: $10,605,000

Funds Managed (Current and Historical): 2
Actively Investing? Yes
Preferred Initial Investment: $500,000

Sectors of Investment:
- Life Sciences
- Information Technology
- Renewable Energy
- BioTech
- Food/Nutraceuticals/Manufacturing
- Business Services
- Consumer Products
- Stability
- Other

Information Technology Subsectors:
- Hardware
- Software
- Services
- Other

Stages of Investment:
- Idea/Pre-Seed
- Seed
- Start-Up/Early
- Growth/Expansion
- Mosaic

Resonant Venture Partners
www.resonantvc.com
HEADQUARTERS: 425 N. Main Street, Ann Arbor, MI 48104

Staff:
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JASON TOWNSEND - Managing Director & Founder jason@resonantvc.com, 734-277-2054

Resonant Venture Partners is a venture capital firm that invests in early-stage companies developing security, industrial IoT, and cloud-based products and services.

Michigan Investment Professionals: 2
Assets Under Management: $16,605,000

Funds Managed (Current and Historical): 1
Actively Investing? No
Preferred Initial Investment: $900,000

Sectors of Investment:
- Life Sciences
- Information Technology
- Renewable Energy
- BioTech
- Food/Nutraceuticals/Manufacturing
- Business Services
- Consumer Products
- Stability
- Other

Information Technology Subsectors:
- Hardware
- Software
- Services
- Other

Stages of Investment:
- Idea/Pre-Seed
- Seed
- Start-Up/Early
- Growth/Expansion
- Mosaic

River Cities Capital Funds
www.rccf.com
HEADQUARTERS: 221 E. Fourth St., Suite 2400, Cincinnati, OH 45202-4151
2501 Blue Ridge Road, Suite 220, Raleigh, NC 27607

Staff:
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CAROLYN BROWN - Managing Director cbrown@rccf.com
PARAG PATHI - Principal pathi@rccf.com, 513-288-7736

River Cities invests in world-class management teams, building progressive, proven leaders in the markets of healthcare and information technology. River Cities participates as a trusted partner side-by-side with company executives, investing significant human capital to leverage what the team has learned from its successes as well as its mistakes during the course of more than 100 investments. With over $300 million of capital raised and a 20-year track record of success, River Cities has established itself as a preferred source of growth capital.

Michigan Investment Professionals: 0
Assets Under Management: $750,000,000

Funds Managed (Current and Historical): 6
Actively Investing? Yes
Preferred Initial Investment: $5,000,000 - $20,000,000

Sectors of Investment:
- Life Sciences
- Information Technology
- Renewable Energy
- BioTech
- Food/Nutraceuticals/Manufacturing
- Business Services
- Consumer Products
- Stability
- Other

Life Science Subsectors:
- Pharmaceuticals
- Device
- Nutraceutical
- Biotechnology
- Nutrient Systems
- Animal Health/Agriculture
- Other

Information Technology Subsectors:
- Hardware
- Software
- Services
- Other

Stages of Investment:
- Idea/Pre-Seed
- Seed
- Start-Up/Early
- Growth/Expansion
- Mosaic
RPM Ventures
www.rpmvc.com
HEADQUARTERS: 320 N. Main St., Suite 400, Ann Arbor, MI 48104

Staff:
ADAM BOYDEN - Managing Director adam@rpmvc.com
TONY GROVER - Managing Director tony@rpmvc.com
ADHAM HABBAS - Analyst ahabbas@skpv.com, 810-285-9236
ADAM BOYDEN - Managing Director adam@rpmvc.com
TONY GROVER - Managing Director tony@rpmvc.com
MARC WEISER - Managing Director marc@rpmvc.com

RPM Ventures, founded in 2000, is a seed and early-stage venture firm that focuses on investing in R2R enterprise solutions, online marketplaces, and, its specialty, automotive IT (which includes connected car, mobility, and transportation). The firm has a deep commitment to its portfolio CEOs and focuses on markets and models where its specific expertise can make a significant impact on the growth of the business – a reflection of RPM’s relationship-driven approach.

Michigan Investment Professionals: 3
Worldwide Investment Professionals: 4
Assets Under Management: $200,000,000
Preferred Initial Investment: $2,000,000

Sectors of Investment:
Life Sciences Information Technology Alternative Energy Media Bio-Medical & Manufacturing Business Services Consumer Products Mobility Other

Information Technology Subsectors:
Hardware Software Services Other

Stages of Investment:
Early Pre-Serie A Series A Series B Series C

Skypoint Ventures
www.skypointventures.com
HEADQUARTERS: 601 S Saginaw St., Flint, MI 48502

Staff:
PHIL HAGERMAN - Founder & CEO phageman@skpv.com, 810-285-9221
DAVID DILLIA - President & Chief Innovation Officer david@skpv.com, 810-285-8827
ADHAM HABBAS - Analyst ahabbas@skpv.com, 810-285-9236

Skypoint Ventures is a Flint-based family office venture capital and real estate firm founded in 2014. Skypoint is dedicated to supporting new businesses through funding, providing resources, and creating connections within the industry and community.

Michigan Investment Professionals: 3
Worldwide Investment Professionals: 3
Assets Under Management: $10,000,000
Preferred Initial Investment: $500,000 - $1,000,000

Sectors of Investment:
Life Sciences Information Technology Alternative Energy Media Bio-Medical & Manufacturing Business Services Consumer Products Mobility Other

Information Technology Subsectors:
Hardware Software Services Other

Stages of Investment:
Early Pre-Serie A Series A Series B Series C

Spectrum Health Ventures
www.spectrumhealth.org
HEADQUARTERS: 221 Michigan St. NE, Suite 501, Grand Rapids, MI 49503

Staff:
SCOTT MCLEAN - Managing Director scott.mclean@spectrumhealth.org, 616-822-8211
SCOTT LANCASTER - Clinical Director scott.lancaster@spectrumhealth.org, 616-802-4412

Spectrum Health Ventures (SHV) invests in products and services that provide strategic value to the Spectrum Health System (including Priority Health). SHV makes growth capital investments in companies that will uniquely allow the Spectrum Health System to reduce costs, increase patient and practitioner engagement, increase the quality of health outcomes, and/or improve the general health and wellness of the communities that it serves.

Michigan Investment Professionals: 2
Worldwide Investment Professionals: 2
Assets Under Management: $100,000,000

Sectors of Investment:
Life Sciences Information Technology Alternative Energy Media Bio-Medical & Manufacturing Business Services Consumer Products Mobility Other

Information Technology Subsectors:
Hardware Software Services Other

Stages of Investment:
Early Pre-Serie A Series A Series B Series C

Tamarind Hill
www.tamarindhill.com
HEADQUARTERS: 220 E. Huron Street, Suite 650, Ann Arbor, MI 48104

Staff:
BEN TRUMBULL - Co-Founder/Partner bttrumbull@tamarind-hill.com
MARK SHARY - Co-Founder/Partner mshary@tamarind-hill.com

Tamarind Hill provides entrepreneurial-stage capital to fast-growing, revenue-model, software-enabled companies that address healthcare business needs or supply chain inefficiencies. The firm is often the lead institutional investor in a Series A round with check size from $1.0-2.5 million, but it also participates with smaller investments in earlier rounds in order to partner with Series A prospects, as well as participate in follow-on rounds when it has previously invested in a Series A round. The firm has significant experience with entrepreneurial stage companies and knows where it can add value by challenging, but not second-guessing, management.

Michigan Investment Professionals: 1
Worldwide Investment Professionals: 2
Assets Under Management: $12,415,000
Preferred Initial Investment: $750,000

Sectors of Investment:
Life Sciences Information Technology Alternative Energy Media Bio-Medical & Manufacturing Business Services Consumer Products Mobility Other

Information Technology Subsectors:
Hardware Software Services Other

Stages of Investment:
Early Pre-Serie A Series A Series B Series C
### Tappan Hill Ventures

**www.tappanhillventures.com**

**Headquarters:** 425 N. Main St., Ann Arbor, MI 48104

**Staff:**
- **LINDA FINGERLE** - President, Managing Director,
  fingerle@tappanhillventures.com, 734-646-4386

Tappan Hill invests in B2B software solving difficult problems in large markets. Tappan Hill is industry agnostic and invests anywhere in the United States.

**Michigan Investment Professionals:** 3  
**Worldwide Investment Professionals:** 3  
**Assets Under Management:** $5,200,000  
**Funds Managed (Current and Historical):** 1  
**Actively Investing?** Yes  
**Preferred Initial Investment:** $200,000

**Sectors of Investment:**  
- Life Sciences  
- Information Technology  
- Alternative Energy  
- Media  
- Advanced Materials & Manufacturing  
- Business Services  
- Consumer Products  
- Mobility  
- Other

**Stage of Investment:**  
- Idea/Pre-Seed  
- Seed  
- Mentorship  
- Growth/Expansion  
- Mature

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### Wakestream Ventures

**www.wakestreamventures.com**

**Headquarters:** 4717 Campus Drive, Kalamazoo, MI 49008

**Staff:**
- **MIKE MORIN** - Investment Director, mike@wakestreamventures.com, 269-544-1072
- **JOE LAMPEN** - Finance Director, joe@wakestreamventures.com
- **STEVE HAAKENSON** - Executive Director, stephen.haakenson@wmich.edu, 269-544-1072

Wakestream Ventures, previously a part of Start Garden, wears the hat of early-stage financier and likes startups that take advantage of the Midwest expertise in manufacturing and global enterprise. Wakestream builds backing founders working where physical products converge with the Internet.

**Michigan Investment Professionals:** 5  
**Worldwide Investment Professionals:** 6  
**Assets Under Management:** $44,000,000  
**Funds Managed (Current and Historical):** 4  
**Actively Investing?** Yes  
**Preferred Initial Investment:** $250,000

**Sectors of Investment:**  
- Life Sciences  
- Information Technology  
- Alternative Energy  
- Media  
- Advanced Materials & Manufacturing  
- Business Services  
- Consumer Products  
- Software  
- Healthcare Services  
- Other

**Stage of Investment:**  
- Idea/Pre-Seed  
- Seed  
- Mentorship  
- Growth/Expansion  
- Mature

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### WMU Biosciences Research & Commercialization Center

**www.brcc.wmich.edu**

**Headquarters:** 4717 Campus Drive, Kalamazoo, MI 49008

**Staff:**
- **STEVE HAAKENSON** - Executive Director, stephen.haakenson@wmich.edu, 269-544-1072

WMU Biosciences Research & Commercialization Center (BRCC) is based at West Michigan University and established in 2003 with a special $10 million appropriation from the Michigan Legislature as a nonprofit investor, designed to provide seed funding to early-stage companies focused on the life sciences sector. BRCC considers a wide range of life science technologies across all indications including but not limited to: biotech therapeutics, diagnostics, medical devices, software, food, environmental and analytical services. BRCC also provides growth capital funding to contract research organizations (CROs) and contract manufacturing organizations (CMOs) already servicing and on the market. The economic development focus of the BRCC aims to promote the growth of Michigan’s life science business sector and collaborates with the state’s entrepreneurial resource service providers.

**Michigan Investment Professionals:** 1  
**Worldwide Investment Professionals:** 1  
**Assets Under Management:** $12,000,000  
**Funds Managed (Current and Historical):** 2  
**Actively Investing?** Yes  
**Preferred Initial Investment:** $250,000

**Sectors of Investment:**  
- Life Sciences  
- Information Technology  
- Alternative Energy  
- Media  
- Advanced Materials & Manufacturing  
- Business Services  
- Consumer Products  
- Healthcare Services  
- Other

**Stage of Investment:**  
- Idea/Pre-Seed  
- Seed  
- Mentorship  
- Growth/Expansion  
- Mature

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### Venture Investors

**www.ventureinvestors.com**

**Headquarters:** 505 S. Rosa Road, Suite 201, Madison, WI 53719  
201 S. Main St., Suite 900, Ann Arbor, MI 48104

**Staff:**
- **JIM ADOX** - Managing Director, jim@ventureinvestors.com, 734-274-2347
- **JOHN MIES** - Managing Director, john@ventureinvestors.com, 608-441-2700
- **DAVID ARNSTEIN** - CFO, david@ventureinvestors.com, 608-441-2700

Venture Investors makes seed and early-stage venture capital investments in high-potential healthcare companies. The firm focuses on the Midwest and has a national reach. Venture Investors specializes in university spin-outs from Michigan universities, with a focus on the Universities of Michigan and Wisconsin, where its two offices are located.

**Michigan Investment Professionals:** 1  
**Worldwide Investment Professionals:** 4  
**Assets Under Management:** $272,000,000  
**Funds Managed (Current and Historical):** 6  
**Actively Investing?** Yes  
**Preferred Initial Investment:** $2,500,000

**Sectors of Investment:**  
- Life Sciences  
- Information Technology  
- Alternative Energy  
- Media  
- Advanced Materials & Manufacturing  
- Business Services  
- Consumer Products  
- Mobility  
- Other

**Stage of Investment:**  
- Idea/Pre-Seed  
- Seed  
- Mentorship  
- Growth/Expansion  
- Mature
### ENTREPRENEURIAL SUPPORT ORGANIZATIONS

#### 20Fathoms
**www.20fathoms.org**  
**Traverse City, MI**  
**ANDY COLLE - Executive Director**  
andy@20fathoms.org, 231-938-6519

20Fathoms is a technology hub and startup incubator focused on cultivating a thriving and connected startup ecosystem in Northern Michigan.

#### Industry Sectors Served:
- Life Sciences  
- Information Technology  
- Alternative Energy  
- Water  
- Bio Materials & Manufacturing  
- Business Services  
- Consumer Products  
- Mobility  
- Other

#### Company Stages Served:
- Seed  
- Startup Early  
- Growth/Expansion  
- Mature  
- Public

#### Types of Programs Offered:
- Exclusive  
- Business Acceleration  
- Talent Acquisition/Retention  
- Networking events  
- Talent Development  
- Capital  
- Business Retention/Expansion/Attraction  
- Other

#### A2 Health Hacks
**www.a2healthhacks.org**  
**BEATRIX BALOGH - Director**  
info@a2healthhacks.org, 734-224-2875

A2 Health Hacks is an accelerator and startup incubator dedicated to finding and funding innovative and high-impact ideas that improve health and wellness. The organization helps entrepreneurs and early-stage businesses develop, grow, and succeed in the healthtech industry.

#### Industry Sectors Served:
- Life Sciences  
- Information Technology  
- Alternative Energy  
- Water  
- Bio Materials & Manufacturing  
- Business Services  
- Consumer Products  
- Mobility  
- Other

#### Company Stages Served:
- Seed  
- Startup Early  
- Growth/Expansion  
- Mature  
- Public

#### Types of Programs Offered:
- Exclusive  
- Business Acceleration  
- Talent Acquisition/Retention  
- Networking events  
- Talent Development  
- Capital  
- Business Retention/Expansion/Attraction  
- Other

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### ENTREPRENEURIAL SUPPORT ORGANIZATIONS

#### Ann Arbor New Tech
**www.meetup.com/a2newtech**

DAVID NESBITT - Host and Co-Organizer  
organizers@a2newtech.org, 517-614-2519

The Ann Arbor New Tech Meetup welcomes members from any school, sector, or industry function (e.g., entrepreneurs, technologists, investors, lawyers, marketers, students, etc.) interested in a local high-tech startup. They seek to foster tech entrepreneurship by facilitating communication, providing access to resources, and creating a community. Members meet at a variety of events, such as demo events, educational panels and speaker events, unconferences, and happy hours. Their flagship event (five companies each get five minutes to demo, five minutes to answer questions, then open announcements and networking) is the third Tuesday of each month at the University of Michigan’s Law School.

#### Industry Sectors Served:
- Life Sciences  
- Information Technology  
- Alternative Energy  
- Water  
- Bio Materials & Manufacturing  
- Business Services  
- Consumer Products  
- Mobility  
- Other

#### Company Stages Served:
- Seed  
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#### Types of Programs Offered:
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- Other

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### ENTREPRENEURIAL SUPPORT ORGANIZATIONS

#### Ann Arbor SPARK
**www.annarborusa.org**  
**Bill Mayer - Vice President Entrepreneurial Services**  
bill@annarborusa.org, 734-821-0873

Ann Arbor SPARK advances the region by encouraging and supporting business acceleration, attraction, expansion, and retention. The organization identifies and meets the needs of companies at all stages, from startups to large organizations. Ann Arbor SPARK collaborates with business, academic, government and community investment partners to position the region as a destination for innovation.

#### Industry Sectors Served:
- Life Sciences  
- Information Technology  
- Alternative Energy  
- Water  
- Bio Materials & Manufacturing  
- Business Services  
- Consumer Products  
- Mobility  
- Other

#### Company Stages Served:
- Seed  
- Startup Early  
- Growth/Expansion  
- Mature  
- Public

#### Types of Programs Offered:
- Exclusive  
- Business Acceleration  
- Talent Acquisition/Retention  
- Networking events  
- Talent Development  
- Capital  
- Business Retention/Expansion/Attraction  
- Other

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### ENTREPRENEURIAL SUPPORT ORGANIZATIONS

#### Applied Medical Device Institute (AMDI)
**www.gvsu.edu/amdi**  
**Brent Nowak - Executive Director**  
nowakbr@gvsu.edu, 616-331-6843

The applied Medical Device Institute (AMDI), founded in 2015 within Grand Valley State University (GVSU), successfully connects academic, industry, healthcare systems, and the entrepreneurial community to provide cutting-edge research, and business and academic incubator services for commercialization. AMDI serves the community by providing access to researchers, engineers, medical professionals, business and entrepreneurial expertise within a robust ecosystem that includes its network of experts, entrepreneurs, institutions, companies, and investment partners. This network is dedicated to the development of cutting-edge technology and commercialization innovations.

#### Industry Sectors Served:
- Life Sciences  
- Information Technology  
- Alternative Energy  
- Water  
- Bio Materials & Manufacturing  
- Business Services  
- Consumer Products  
- Mobility  
- Other

#### Company Stages Served:
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#### Types of Programs Offered:
- Exclusive  
- Business Acceleration  
- Talent Acquisition/Retention  
- Networking events  
- Talent Development  
- Capital  
- Business Retention/Expansion/Attraction  
- Other
### Automation Alley
**www.automationalley.com**

**Troy, MI**

**JOHN BEDZ - Manager, Special Programs**

bedzj@automationalley.com, 248-457-3399

Automation Alley is a non-profit manufacturing and technology business association and Michigan’s Industry 4.0 knowledge center, with a global outlook and a regional focus. The organization connects industry, academia, and government to fuel Michigan’s economy and accelerate innovation. Automation Alley offers programs, resources, and knowledge to help its members grow and prosper in the digital age.

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### BacTech Capital
**www.bactechcapital.com**

**Detroit, MI**

**MONICA WHEAT - Managing Director**

monicawheat@bacstechcapital.com

BacTech is a startup accelerator that invests in early-stage entrepreneurs who identify as women, people of color and/or LGBTQ. BacTech believes these entrepreneurs are underestimated and have a high potential for unlocking innovation and creating valuable businesses. To support more founders, BacTech is growing a global community of local ecosystem partners and has opened a new office in Detroit.

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### Bamboo Detroit
**www.bamboodetroit.com**

**Detroit, MI**

info@bamboodetroit.com, 313-288-2298

Bamboo Detroit is the largest coworking space for entrepreneurs and doers in Detroit. The organization offers over 20,000 square feet of shared and private suites downtown, conference rooms, fiber Internet, coffee and tea, workshops and events, and a talented network of support for growing businesses.

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### BioArbor
**www.michbio.org**

**Ann Arbor, MI**

**SARAH MURCHISON - Chairperson**

smurchison@newperspectives-us.com, 734-527-9150

BioArbor, an entirely volunteer-run organization, hosts educational networking events for the life sciences industry in the greater Ann Arbor area. BioArbor events explore technology commercialization (product, device, and service), financing strategies, business development, regulatory affairs, marketing, and other topics useful to life sciences entrepreneurs. Each event, held six times per year, features a networking session, invited speakers, and a post-presentation Q&A period. Invited speakers bring both the national and local ecosystems share expertise on topics such as drug discovery and development, medical devices, diagnostics, and tools. BioArbor events are open to the public and are especially suited for those interested in starting or growing life sciences businesses.

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Entrepreneurial Support Organizations

Build Institute
www.buildinstitute.org
Detroit, MI
APRIL BOYLE - Founder and Executive Director  april@buildinstitute.org

Build Institute was started in January 2012 as a program of D-newtech, a welcome center and resource hub located downtown. Build helps people turn their business ideas into reality by providing them with the necessary tools, resources, and support network in Detroit. To date, they have graduated over 1400 aspiring and experienced entrepreneurs from their classes, many of whom have gone on to start successful businesses in the city. In addition to classes, they offer networking events, mentorship, connections to resources and a nurturing community that allows ideas to develop and flourish over time.

Industry Sectors Served:
- Life Sciences
- Manufacturing
- Technology
- Retail
- Retail/Merchandising
- Business Services
- Leadership
- Ability

Types of Programs Offered:
- Idea/Pre-Seed
- Seed
- Growth/Expansion
- Training
- Events

Cahoots
www.beincahoots.com
Ann Arbor, MI
ALISON TODAK - Managing Director  alison@beincahoots.com, 734-249-8988

Cahoots is the coworking space for Ann Arbor's tech ecosystem. Cahoots offers a home to companies looking for desirable downtown space with flexible terms and provides a central place for networking and community building. Customer discovery, business model generation, lean startup concepts, pitch competitions, investor presentations, and startup coaching by a pool of alumni and faculty provide them with the necessary tools, resources, and support network in Detroit. To date, they have graduated over 1400 aspiring and experienced entrepreneurs from their classes, many of whom have gone on to start successful businesses in the city. In addition to classes, they offer networking events, mentorship, connections to resources and a nurturing community that allows ideas to develop and flourish over time.

Industry Sectors Served:
- Life Sciences
- Manufacturing
- Technology
- Retail
- Retail/Merchandising
- Business Services
- Leadership
- Ability

Types of Programs Offered:
- Idea/Pre-Seed
- Seed
- Growth/Expansion
- Training
- Events

CMU Isabella Bank Institute for Entrepreneurship
www.cmich.edu/colleges/cba/academic_programs/departments/ent/Pages/Isabella-Bank-Institute-for-Entrepreneurship.aspx
Mount Pleasant, MI
BRUCE MARBLE – Executive Director  marbleb@cmich.edu, 989-774-3270

The CMU Isabella Bank Institute for Entrepreneurship is a campus-wide early-stage entrepreneurship and innovation center that provides education, experiential learning, and support for student entrepreneurs to create and incubate business ideas and launch startup ventures. Support programs include workshops and events covering idea/concept crafting, team building, customer discovery, business model generation, lean startup concepts, pitch competitions, investor presentations, and startup coaching by a pool of alumni and faculty mentors and advisors. Student teams connect to resources and opportunities throughout the entrepreneurial ecosystem in the state of Michigan. Top teams are soon seed funding to launch their business and have the chance to participate in a summer accelerator program.

Industry Sectors Served:
- Life Sciences
- Manufacturing
- Technology
- Retail
- Retail/Merchandising
- Business Services
- Leadership
- Ability

Types of Programs Offered:
- Idea/Pre-Seed
- Seed
- Growth/Expansion
- Training
- Events

CJU Center for Innovation & Entrepreneurship
www.cleary.edu/cie
Howell, MI
MARLO RENCHER, Ph.D. - Vice President of Innovation, Entrepreneurship and Diversity  mrencher@cleary.edu, 313-800-4145

Cleary University’s vision is a world where everyone understands, experiences, and benefits from innovation and entrepreneurship. As Americas most applied-for business university, Cleary University will be the country’s preferred partner for innovation and entrepreneurship education. The mission of the Center for Innovation and Entrepreneurship at Cleary University is to enrich the community of students, entrepreneurs, executives, managers, corporations and small business owners in Southeast Michigan through knowledge, skills, credentials, and resources that are accessible, innovative and experiential. Their resources include space, services, events, and education.

Industry Sectors Served:
- Life Sciences
- Manufacturing
- Technology
- Retail
- Retail/Merchandising
- Business Services
- Leadership
- Ability

Types of Programs Offered:
- Idea/Pre-Seed
- Seed
- Growth/Expansion
- Training
- Events

D-NewTech
www.DNewTech.org
THAIIH TRAN - Founder  organizers@dnwetech.org

D-NewTech (DNT) is an organization that provides resources and networking opportunities for the Detroit and Southeast Michigan startup community. DNT hosts monthly meetup events that encourage and highlight the entrepreneurship startups in the region. In addition, DNT collaborates with other organizations to provide meaningful events that support entrepreneurs, including Detroit Startup Week and Detroit Startup Weekend. They welcome members from any school, sector, or industry function (e.g., entrepreneurs, technologists, investors, lawyers, marketers, students, etc.) interested in local high-tech or non-tech startups. DNT started in 2010 and has over 1,000 members. Their main event includes an inspirational guest speaker who has lived the entrepreneurship experience and is giving back followed by four free startup companies with five minutes to present and the minutes for Q&A, then open announcements and networking. The meetup takes place on the first Wednesday of each month.

Industry Sectors Served:
- Life Sciences
- Manufacturing
- Technology
- Retail
- Retail/Merchandising
- Business Services
- Leadership
- Ability

Types of Programs Offered:
- Idea/Pre-Seed
- Seed
- Growth/Expansion
- Training
- Events

Design Core
www.designcore.org
Detroit, MI
BONNIE FAHOMME - Director of Business Programs  bfahome@designcore.org, 313-664-1479

Design Core Detroit champions design-driven businesses and their role in strengthening Michigan’s economy. The organization helps strengthen, grow, and attract design businesses, increases market demand for design services, and tells Detroit’s design story locally and globally. Design Core also serves industries utilizing design as a central discipline of their business strategy or requiring connection to those services to achieve growth objectives. A department of College for Creative Studies and steward of Detroit’s UNESCO City of Design designation, Design Core is the convenor and booster organization for the Detroit City of Design initiative.

Industry Sectors Served:
- Life Sciences
- Manufacturing
- Technology
- Retail
- Retail/Merchandising
- Business Services
- Leadership
- Ability

Types of Programs Offered:
- Idea/Pre-Seed
- Seed
- Growth/Expansion
- Training
- Events
Economic Development Alliance of St. Clair County
www.edasc.com
Port Huron, MI
dcasey@edasc.com, 810-962-9511

The Economic Development Alliance (EDA) of St. Clair County is a regional nonprofit economic development agency that has served the Blue Water Area for over 60 years. The EDA is supported by public and private sector entities and works closely with community stakeholders and regional partners to stimulate the economy and drive job growth and investment. EDA attracts new industry to the county with a focus on the advanced manufacturing, automotive plastics, automotive, logistics and transportation, and the Internet of Things related to global mobility and smart cities. EDA manages The Underground Incubator at the Port Huron SmartZone and the Eastern Michigan Manufacturing Association.

Industry Sectors Served:
- Advanced Manufacturing
- Automotive
- Automotive Plastics
- Consumer Products
- Consumer Services
- Energy
- Technology
- Other

Company Stages Served:
- Early Stage
- Growth Stage
- Public

Types of Programs Offered:
- Business Acceleration
- Talent Development
- Talent Attraction/Retention
- Network
- Growth/Expansion
- Innovation
- Public

Entrepreneurial Support Organizations

Endeavor Detroit
www.endeardoit.org
Detroit, MI
detroit@endeardoit.org

Endeavor Detroit provides Michigan-based entrepreneurs with a world-renowned suite of services and programs along with access to an exclusive mentorship network to accelerate the growth of their companies. Benefits of selection to Endeavor Detroit include introductions through a network of more than 1,200 local and international business mentors along with access to capital, talent, and international markets. Globally, Endeavor supports more than 1,400 entrepreneurs leading over 900 high-impact companies which have created 55,000 jobs and generated over $1.9 billion in revenue last year. Endeavor currently operates in 27 markets throughout Europe, Latin America, North America, Africa, Southeast Asia, and the Middle East.

Industry Sectors Served:
- Life Sciences
- High Technology
- Advanced Materials & Manufacturing
- Consumer Products
- Business Services
- Retail Services
- Consumer Services
- Technology
- Other

Company Stages Served:
- Early Stage
- Growth Stage
- Public

Types of Programs Offered:
- Business Acceleration
- Talent Development
- Talent Attraction/Retention
- Network
- Growth/Expansion
- Innovation
- Public

Endeavor Detroit provides Michigan-based entrepreneurs with a world-renowned suite of services and programs along with access to an exclusive mentorship network to accelerate the growth of their companies. Benefits of selection to Endeavor Detroit include introductions through a network of more than 1,200 local and international business mentors along with access to capital, talent, and international markets. Globally, Endeavor supports more than 1,400 entrepreneurs leading over 900 high-impact companies which have created 55,000 jobs and generated over $1.9 billion in revenue last year. Endeavor currently operates in 27 markets throughout Europe, Latin America, North America, Africa, Southeast Asia, and the Middle East.

Industry Sectors Served:
- Life Sciences
- High Technology
- Advanced Materials & Manufacturing
- Consumer Products
- Business Services
- Retail Services
- Consumer Services
- Technology
- Other

Company Stages Served:
- Early Stage
- Growth Stage
- Public

Types of Programs Offered:
- Business Acceleration
- Talent Development
- Talent Attraction/Retention
- Network
- Growth/Expansion
- Innovation
- Public

EMU Office of Tech Transfer
www.emich.edu/techtransfer
Ypsilanti, MI

MELINDA MARION - Director of Technology Transfer
mmarion3@emich.edu, 734-487-9237

At Eastern Michigan University (EMU), much of their research has the end goal of developing or improving a product with commercial potential. The Technology Transfer Office at EMU is responsible for business engagement and dissemination of University-developed technology into the marketplace, much of which has broad application in industry. Numerous opportunities for collaboration on research projects or with EMU’s Corps teams are available.

Industry Sectors Served:
- Advanced Manufacturing
- Automotive
- Automotive Plastics
- Consumer Products
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Company Stages Served:
- Early Stage
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Types of Programs Offered:
- Business Acceleration
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- Talent Attraction/Retention
- Network
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- Public

EntryPoint
www.EntryPointMI.com
Ann Arbor, MI

EMILY HEINTZ - Founder & Managing Director
elly@entrypointmi.com, 517-927-3369

EntryPoint uses a data-driven approach to advance the entrepreneurial ecosystem. The cornerstone of the organization is the development of statewide, regional, and community research reports that are used to guide our services from advocacy efforts to educational purposes. EntryPoint manages strategic events designed around specific trends, successes, and needs in the entrepreneurial ecosystem based on its research findings. EntryPoint has partnered with organizations across the Midwest region, including Invest Detroit, JumpStart Inc., Michigan Venture Capital Association and Rebuild on research and community engagement projects that promote entrepreneurship.

Industry Sectors Served:
- Life Sciences
- High Technology
- Advanced Materials & Manufacturing
- Consumer Products
- Business Services
- Retail Services
- Consumer Services
- Technology
- Other

Company Stages Served:
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Types of Programs Offered:
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- Growth/Expansion
- Innovation
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Growth Capital Network- Optimal Impact Group
www.optimizeimpact.com
Ann Arbor and Detroit, MI

LAUREN BIGELOW
laurenb@growthcap.net, 888-996-4458

Growth Capital Network (GCN) - Optimal Impact Group is an Abe and Detroit-based strategic management, research, and evaluation consulting firm focused on economic development, healthcare, and philanthropic communities. The firm’s primary goal is to help its partners optimize their impact through program analysis, strategic design, action plans, and effective measurement. GCN loves data, so you don’t have to.

Industry Sectors Served:
- Life Sciences
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- Innovation
- Public

Entrepreneurs’ Organization Detroit
www.eodetroit.com
Royal Oak, MI

ANNA LONGE - Chapter Administrator
admin@eodetroit.com, 248-224-7362

Entrepreneurs’ Organization (EO) Detroit is a peer-to-peer network of the most diverse and accomplished entrepreneurs in Southeast Michigan. They are a local chapter of The Entrepreneurs’ Organization, which is comprised of over 150 chapters worldwide. The organization is laser-focused on creating, building, and connecting. Members fuel each other’s passions through killer learning and social events, meaningful experience shares, accountability partnerships, and once-in-a-lifetime experiences. With 105 members accounting for more than $1.4 billion in revenue and more than 6,900 employees, EO Detroit is a solid, networking group or a marketing “target” – it’s a business, family, self, and community game changer.

Industry Sectors Served:
- Life Sciences
- High Technology
- Advanced Materials & Manufacturing
- Consumer Products
- Business Services
- Retail Services
- Consumer Services
- Technology
- Other

Company Stages Served:
- Early Stage
- Growth Stage
- Public

Types of Programs Offered:
- Business Acceleration
- Talent Development
- Talent Attraction/Retention
- Network
- Growth/Expansion
- Innovation
- Public
ENTREPRENEURIAL SUPPORT ORGANIZATIONS

Gener8tor
www.gener8tor.com
Milwaukee, WI
STELLA SAFARI - Director
stellagener8tor.com, 301-785-0245

gener8tor is a venture platform for the creative economy that connects startups, entrepreneurs, artists, inventors, universities, and corporations. The gener8tor platform includes pre-accelerator, accelerator, corporate programming, conferences, and fellowships focused on entrepreneurs, artists, and musicians.

Industry Sectors Served:
- Business Acceleration
- Business Retention/Expansion
- Consumer Products
- Other

Company Stages Served:
- Seed
- Startup/Early Stage
- Growth/Expansion

Types of Programs Offered:
- Education/Training
- Networking Events
- Talent Development
- Capital
- Business Retention/Expansion
- Other

Hope College Entrepreneur Program
hope.edu/academics/economics-business
Holland, MI
AUSTIN ASAMOA-TUTU - Entrepreneurship Program Director
asamoatutu@hope.edu, 616-395-7244

The Entrepreneurship Program aims to develop entrepreneurial thinkers who explore innovative solutions in applied settings. The program serves those who seek disruptive organizational models, independent traditional business ownership, or merely to require their ability to think in innovative ways. Support for these students occurs in curricular and co-curricular initiatives serving majors inside and outside the Department of Economics and Business.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Manufacturing
- Consumer Products
- Education/Training
- Talent Development
- Networking Events
- Growth/Expansion
- Other

Company Stages Served:
- Seed
- Startup/Early Stage
- Growth/Expansion

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction/Retention
- Networking Events
- Talent Development
- Capital
- Business Retention/Expansion
- Other

Inforum
www.inforummichigan.org
Detroit, MI
LIZABETH WIGGINS - Program manager, inGAGE™
wiggins@inforummichigan.org, 313-567-0232

Inforum is the only professional organization in Michigan – and one of a few in the country – that combines strategic connections, proven professional development programs, a co-curricular initiative serving majors inside and outside the Department of Economics and Business.

The Entrepreneurship Program aims to develop entrepreneurial thinkers who explore innovative solutions in applied settings. The program serves those who seek disruptive organizational models, independent traditional business ownership, or merely to require their ability to think in innovative ways. Support for these students occurs in curricular and co-curricular initiatives serving majors inside and outside the Department of Economics and Business.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Manufacturing
- Consumer Products
- Education/Training
- Talent Development
- Networking Events
- Growth/Expansion
- Other

Company Stages Served:
- Seed
- Startup/Early Stage
- Growth/Expansion

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction/Retention
- Networking Events
- Talent Development
- Capital
- Business Retention/Expansion
- Other

Invent@NMU
www.nmu.edu/invent
Marquette, MI
PAULLETTE PERTTUNEN - Operations and Finance
invent@nmu.edu, 906-227-6253

Invent@NMU is the idea incubator® at Northern Michigan University powered by students and led by professionals. From products to small businesses, the program offers a variety of innovative and entrepreneurial support to campus and community members across the Upper Peninsula. From market analysis and initial concept refinement to prototyping, testing, and marketing, Invent@NMU helps break down the entrepreneurial process for its clients. Whether it is a product idea, a service, or other small business, all ideas are worth exploring®.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Manufacturing
- Consumer Products
- Education/Training
- Talent Development
- Networking Events
- Growth/Expansion
- Other

Company Stages Served:
- Seed
- Startup/Early Stage
- Growth/Expansion

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction/Retention
- Networking Events
- Talent Development
- Capital
- Business Retention/Expansion
- Other

GVSU Richard M. and Helen DeVos Center for Entrepreneurship & Innovation
www.gvsu.edu/cei
Allendale, MI
SHORDUQ ALMALLAH - Director
almallah@gvsu.edu, 616-331-7256

The Richard M. and Helen DeVos Center for Entrepreneurship & Innovation (DEV), in the Seidman College of Business, is dedicated to developing best practices in entrepreneurship education and community engagement that enhance and impact the creation of new ventures and opportunities. Through a combination of courses, curricula, peer-to-peer networking, competitions, and mentoring, DEV provides all students an environment that fosters entrepreneurship and enhances entrepreneurial activities.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Manufacturing
- Consumer Products
- Education/Training
- Talent Development
- Networking Events
- Growth/Expansion
- Other

Company Stages Served:
- Seed
- Startup/Early Stage
- Growth/Expansion

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction/Retention
- Networking Events
- Talent Development
- Capital
- Business Retention/Expansion
- Other

Henry Ford Innovations
www.henryford.com/innovations
Detroit, MI
TARYN SIMON - Director
tsimon1@hfhs.org, 313-916-7044

Henry Ford Innovations is the flagship of Henry Ford Health System's commitment to innovation. The organization's goal is to engineer the future of health by providing physicians and staff with world-class resources to turn great ideas into transformative products. Henry Ford Innovations also develops and commercializes Henry Ford's intellectual assets and licenses them globally in support of new products, devices, therapies, and hospitals.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Manufacturing
- Consumer Products
- Education/Training
- Talent Development
- Networking Events
- Growth/Expansion
- Other

Company Stages Served:
- Seed
- Startup/Early Stage
- Growth/Expansion

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction/Retention
- Networking Events
- Talent Development
- Capital
- Business Retention/Expansion
- Other

Talent Attraction/Retention
- Media/Entertainment/Technology
- Networking Events
- Talent Development
- Other

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction/Retention
- Networking Events
- Talent Development
- Capital
- Business Retention/Expansion
- Other
ENTREPRENEURIAL SUPPORT ORGANIZATIONS

Kotra
www.kotra.or.kr
Troy, MI
SANJA SAVIC-BERHAMOVIC - International Trade and Investment Consultant sanja@berhamovic@kotra.or.kr, 248-619-1601

Kotra (Korea's national investment promotion agency, established as part of the Korea Trade-Investment Promotion Agency (KOTRA) to support the entry and establishment of foreign businesses in South Korea by providing comprehensive services in foreign businesses, including consultations, assistance with investment and corporate establishment, support for business activities in Korea and grnivance resolution.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Bio
- Ali Materials & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

Company Stages Served:
- Idea/Pre-Seed
- Seed
- Early Stage
- Growth Expansion
- Maturity
- Other

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction Retention
- Networking/Events
- Talent Development
- Capital
- Business Retention/Expansion/Attraction
- Other

Lean Rocket Lab
www.leanrocketlab.org
Jackson, MI
KEN SENEN - Co-Founder, COD kent@leanrocketlab.org

Lean Rocket Lab is a business accelerator and incubator focused on manu-tech and hardware companies.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Bio
- Ali Materials & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

Company Stages Served:
- Idea/Pre-Seed
- Early Stage
- Growth Expansion
- Maturity
- Public

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction/Retention
- Networking/Events
- Talent Development
- Capital
- Business Retention/Expansion/Attraction
- Other

Lenawee Now
www.lenaweenow.org
Adrian, MI
TIM ROBINSON - Director of Operations tim@lenaweenow.org, 517-265-5141

Lenawee Now is a nonprofit organization dedicated to economic and business growth throughout Lenawee County. By attracting new businesses, helping to grow established businesses, and supporting entrepreneurial endeavors in Lenawee, Lenawee Now is creating an economically viable and vibrant region. In addition to business attraction, retention, and startup activities, Lenawee Now provides critical services to support business growth, including access to funding sources and talent enhancement.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Bio
- Ali Materials & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

Company Stages Served:
- Idea/Pre-Seed
- Early Stage
- Growth Expansion
- Maturity
- Public

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction Retention
- Networking/Events
- Talent Development
- Capital
- Business Retention/Expansion/Attraction
- Other

LSSU Product Development Center
www.lssu.edu/eng/pdc
Sault Ste Marie, MI
KIMBERLY MULLER - Dean kmuller@lssu.edu, 906-635-2320

LSSU Product Development Center offers prototyping and engineering services, provided by students and managed by professional administrative staff with extensive industrial, manufacturing, and entrepreneurial experience. LSSU engineering students get real-world project experience, and clients benefit from economical engineering services. The related LSSU Business Development Center can provide business plan support, marketing, and other similar services.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Bio
- Ali Materials & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

Company Stages Served:
- Idea/Pre-Seed
- Early Stage
- Growth Expansion
- Maturity
- Public

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction/Retention
- Networking/Events
- Talent Development
- Capital
- Business Retention/Expansion/Attraction
- Other

SURGE by Lakeshore Advantage
www.lakeshoreadvantage.com/surge
Zeeland, MI
ANGELA HUESMAN - Chief Operating Officer angela.huesman@lakeshoreadvantage.com, 616-772-5226

Surge powered by Lakeshore Advantage offers a powerful boost, an electric push forward to assist entrepreneurs in achieving their next milestones. Surge is powered by Lakeshore Advantage, a nonprofit economic development organization. Also, see profile for Holland SmartZone.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Bio
- Ali Materials & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

Company Stages Served:
- Idea/Pre-Seed
- Seed
- Early Stage
- Growth Expansion
- Maturity
- Other

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction Retention
- Networking/Events
- Talent Development
- Capital
- Business Retention/Expansion/Attraction
- Other

Lenawee Now
www.lenaweenow.org
Adrian, MI
TIM ROBINSON - Director of Operations tim@lenaweenow.org, 517-265-5141

Lenawee Now is a nonprofit organization dedicated to economic and business growth throughout Lenawee County. By attracting new businesses, helping to grow established businesses, and supporting entrepreneurial endeavors in Lenawee, Lenawee Now is creating an economically viable and vibrant region. In addition to business attraction, retention, and startup activities, Lenawee Now provides critical services to support business growth, including access to funding sources and talent enhancement.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Bio
- Ali Materials & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

Company Stages Served:
- Idea/Pre-Seed
- Early Stage
- Growth Expansion
- Maturity
- Public

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction/Retention
- Networking/Events
- Talent Development
- Capital
- Business Retention/Expansion/Attraction
- Other

LSSU Product Development Center
www.lssu.edu/eng/pdc
Sault Ste Marie, MI
KIMBERLY MULLER - Dean kmuller@lssu.edu, 906-635-2320

LSSU Product Development Center offers prototyping and engineering services, provided by students and managed by professional administrative staff with extensive industrial, manufacturing, and entrepreneurial experience. LSSU engineering students get real-world project experience, and clients benefit from economical engineering services. The related LSSU Business Development Center can provide business plan support, marketing, and other similar services.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Bio
- Ali Materials & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

Company Stages Served:
- Idea/Pre-Seed
- Early Stage
- Growth Expansion
- Maturity
- Public

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction/Retention
- Networking/Events
- Talent Development
- Capital
- Business Retention/Expansion/Attraction
- Other
LTU Centropolis Accelerator
www.centropolisaccelerator.com
Southfield, MI
DAN RADOVICKI - Director
dradovicki@ltu.edu, 248-721-3192
The Lawrence Technological University (LTU) Centropolis Accelerator leverages Southeast Michigan’s strengths in manufacturing and Lawrence Technological University’s expertise in design, engineering, and technology to grow small manufacturers and hardware entrepreneurs by providing access to key resources. Resources include one-on-one mentoring, product development assistance, customer and supplier connections, workshops and events, and technology prototyping lab, dedicated office and coworking space, and faculty and student engagement.

Industry Sectors Served:
- Aerospace
- Automotive Technology
- Advanced Energy
- Media
- Manufacturing & Service Sector
- Consumer Products
- Ability
- Other

Company Stages Served:
- Idea/ Pre-Seed
- Seed
- Startup Early
- Growth/Sustainability
- Resources
- Public

Types of Programs Offered:
- Acceleration
- Business Mentoring
- Scientific/Technical
- Networking/Events
- Talent Development
- Growth/Sustainability
- Resources
- Public

Macomb-Oakland University Incubator
www.oakland.edu/macombouinc
Sterling Heights, MI
LARRY HERRIMAN - Executive Director
herriman@oakland.edu, 586-884-9332
The Macomb-Oakland University Incubator supports economic development in Southeast Michigan by accelerating high-tech businesses, cultivating academic innovation and encouraging research and development in the targeted industries of defense, homeland security, advanced manufacturing, and technology. The organization’s mission is to provide comprehensive development and support services to startups and emerging businesses, support an entrepreneurial climate, commercialize new technologies, attract investment, and create new jobs. In addition, Mac-OU Incubator also has a publicly accessible, underserved Velocity Hub of the Michigan Cyber Range (MCR), powered by the MSU Network, the first of its kind, connected to an incubator program targeted at startup companies in Michigan.

Industry Sectors Served:
- Aerospace
- Advanced Energy
- Media
- Manufacturing & Service Sector
- Consumer Products
- Ability
- Other

Company Stages Served:
- Idea/ Pre-Seed
- Seed
- Startup Early
- Growth/Sustainability
- Resources
- Public

Types of Programs Offered:
- Acceleration
- Business Mentoring
- Scientific/Technical
- Networking/Events
- Talent Development
- Growth/Sustainability
- Resources
- Public

MadDog Technology
www.maddogtechnology.com
Birmingham, MI
ROBERT CELL - Managing Director
rcell@maddogtechnology.com, 248-686-0900
MadDog Technology is a venture operator and investor. In addition to investing, the company partners with venture capital firms and entrepreneurs to immediately complete the full team required to elevate each venture to expansion-round funding or the next level. MadDog Technology specializes in advanced technology and mobile-device development.

Industry Sectors Served:
- Life Sciences
- Telecommunications
- Advanced Energy
- Media
- Manufacturing & Service Sector
- Consumer Products
- Ability
- Other

Company Stages Served:
- Idea/ Pre-Seed
- Seed
- Startup Early
- Growth/Sustainability
- Resources
- Public

Types of Programs Offered:
- Acceleration
- Business Mentoring
- Scientific/Technical
- Networking/Events
- Talent Development
- Growth/Sustainability
- Resources
- Public
### Michigan Business Innovation Association

**Website:** www.michiganincubation.org  
**Location:** Kalamazoo, MI  
**President:** SANDRA COCHRANE  
**Contact:** michigan.incubation@gmail.com, 269-353-1823

The Michigan Business Innovation Association (MBIA) is comprised of the state's best business incubators, accelerators, co-working spaces, maker spaces, economic development partners, and entrepreneurial support professionals who are focused on creating jobs and developing Michigan's local economies. The MBIA provides a supportive entrepreneurial environment that stimulates the growth of businesses to ensure economic vitality and encourage job creation.

#### Industry Sectors Served:
- Life Sciences  
- Information Technology  
- Consumer Products  
- Advanced Manufacturing  
- Business Services  
- Business Retention/Expansion  
- Public

#### Company Stages Served:
- Seed  
- Startup  
- Growth/Expansion  
- Public

#### Types of Programs Offered:
- Incubation  
- Business Acceleration  
- Talent Attraction/Retention  
- Networking/Events  
- Capital  
- Business Retention/Expansion  
- Public  

### Michigan Economic Development Corporation

**Website:** www.michiganbusiness.org  
**Location:** Lansing, MI  
**President:** FRED MOLINAR  
**Contact:** molinar@michigan.org, 734-233-3975

The Michigan Economic Development Corporation (MEDC) is the state's marketing arm and lead advocate for business development, talent and jobs, tourism, film and digital media, arts and cultural grants, and overall economic growth. The MEDC offers a number of business assistance services and capital programs for business attraction and acceleration, talent enhancement, and urban and community development.

#### Industry Sectors Served:
- Life Sciences  
- Information Technology  
- Consumer Products  
- Advanced Manufacturing  
- Business Services  
- Business Retention/Expansion  
- Public

#### Company Stages Served:
- Seed  
- Startup  
- Growth/Expansion  
- Public

#### Types of Programs Offered:
- Incubation  
- Business Acceleration  
- Talent Attraction/Retention  
- Networking/Events  
- Capital  
- Business Retention/Expansion  
- Public  

### Michigan Life Science & Innovation Center

**Website:** www.mlisc.com  
**Location:** Plymouth, MI  
**President:** FRED MOLINAR  
**Contact:** molinar@michigan.org, 734-478-8254

Michigan Life Science & Innovation Center (MLISC) incubator supports life science companies via wet lab space. The center also supports multiple types of innovation-based startup businesses. MLISC is a 70,000 square foot innovation center complete with state-of-the-art wet labs, a 13-bed Phase 1 Clinical Trial facility, well-appointed offices and conference rooms, ample free parking, and every possible business amenity. Tenants include very early-stage startups through growth stage companies, both life science and tech companies. Leaders provide plenty of opportunity for mentoring, networking, and expertise sharing.

#### Industry Sectors Served:
- Life Sciences  
- Information Technology  
- Consumer Products  
- Advanced Manufacturing  
- Business Services  
- Business Retention/Expansion  
- Public

#### Company Stages Served:
- Seed  
- Startup  
- Growth/Expansion  
- Public

#### Types of Programs Offered:
- Incubation  
- Business Acceleration  
- Talent Attraction/Retention  
- Networking/Events  
- Capital  
- Business Retention/Expansion  
- Public  

### Michigan Research Institute

**Location:** Ann Arbor, MI  
**Contact:** jrichet@mirchres.org, 734-353-4398

The Michigan Research Institute provides wet lab and office space in addition to services for startups and growing biotech companies.

#### Industry Sectors Served:
- Life Sciences  
- Information Technology  
- Consumer Products  
- Advanced Manufacturing  
- Business Services  
- Business Retention/Expansion  
- Public

#### Company Stages Served:
- Seed  
- Startup  
- Growth/Expansion  
- Public

#### Types of Programs Offered:
- Incubation  
- Business Acceleration  
- Talent Attraction/Retention  
- Networking/Events  
- Capital  
- Business Retention/Expansion  
- Public  

### Michigan Small Business Development Center

**Website:** sbdc.michigan.org/find-us

#### Statewide

- **Contact:** piettea@gvsu.edu, 248-931-3886

### Michigan Venture Capital Association

**Website:** www.michiganvca.org

#### Ann Arbor, MI

- **Contact:** Ara@MichiganVCA.org, 734-353-1823

Michigan Venture Capital Association (MVCA) is a nonprofit trade organization designed to increase the amount of capital and talent available to venture and angel investors for the funding of Michigan's most innovative entrepreneurs, as well as to work closely with them to transform breakthrough ideas into new companies and industries that drive Michigan job creation and economic growth. MVCA membership includes private and corporate venture capital funds, angel investors, universities and economic development participants, and service providers. More than 400 individuals are members of MVCA, representing over 100 organizations across the nation.

#### Types of Programs Offered:
- Incubation  
- Business Acceleration  
- Talent Attraction/Retention  
- Networking/Events  
- Talent Development  
- Capital  
- Business Retention/Expansion  
- Public  

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51
What organization should I contact?

1. Find your location on the map and take note of your Traditional Economic Development Region.
2. If there is one or more SmartZone organizations serving your Traditional Economic Development Region, review the listings on page 51 to determine whether one of the SmartZone organizations serves your specific location. Contact the SmartZone organization that serves your specific location.
3. If no organization serves your specific location, contact the closest SmartZone organization to your location to determine if one of the SmartZone organizations serves your Traditional Economic Development Region.
4. If there are no SmartZone organizations located in your Traditional Economic Development Region, contact the SmartZone organization closest to your location, even if it is in another Traditional Economic Development Region.
5. If you need assistance finding a SmartZone organization, contact the Michigan Small Business Development Center (find contact information in this guide on page 48).

SmartZone Organizations

1. MTEC SmartZone
   Serves Houghton County and the greater Upper Peninsula TEDR
   www.mtecsz.com
   MIKE MORIN – Director
   dmcaste@edascc.com, 906-487-7000

2. Innovate Marquette SmartZone
   Serves City of Marquette and the greater Upper Peninsula TEDR
   www.innovatemarquette.org
   RAYMOND JOHNSTON – CEO
   rayjohnson@innovatemarquette.org, 612-382-4998

3. Sault Ste. Marie SmartZone
   Serves city of Sault Ste. Marie and the greater Upper Peninsula TEDR
   www.Saultsz.com
   JEFF HOLT – Executive Director
   jholt@saultcity.com, 906-632-4800

4. Muskegon Innovation Hub
   Serves City of Muskegon, Lake Michigan Shoreline and the greater West TEDR
   www.gvsu.edu/mihub
   KEVIN RICCO – Director
   mihubinfo@gvsu.edu, 616-331-6900

5. Lakeshore Advantage
   Serves city of Holland, Holland Charter Township and the greater West TEDR
   www.cityofholland.com/citymanager/holland-smartzone
   AMANDA CHOCKO – Director of SURGE
   amanda.chocko@lakeshoreadvantage.com, 269-806-3124

6. Grand Rapids SmartZone
   Serves city of Grand Rapids and the greater West TEDR
   www.startgarden.com
   MIKE MORIN – Director
   mke=startgarden.com, 517-483-8210

7. Central Michigan University Research Corporation
   Serves City of Mount Pleasant, Isabella, Oceana, Clare, Saginaw & Bay Counties
   www.cmruc.com
   ERIN STRONG – President & CEO
corark@cmruc.com, 989-774-2424

8. Midland Business Alliance
   Serves City of Midland and the greater East Central TEDR
   www.mdbizalliance.com
   BECKY CHURCH – President & CEO
   church@midlandbizzalliance.com, 989-839-2333

9. St. Clair County EDA
   Serves City of Port Huron Industrial Park, St. Clair Community College Campus and the greater East TEDR
   www.startunderground.com
   DAN CASEY – CEO
dcasesy@startunderground.com, 810-982-9511

10. Lansing Economic Area Partnership
    Serves City of East Lansing, Lansing and the greater South Central TEDR
    www.purelansing.com
    TONY WILLIS – Director of New Economy Division
tony@purelansing.com, 517-230-0342

11. WMed Innovation Center
    Serves Cities across Southwest Michigan Region and the greater Southwest TEDR
    www.med.wmich.edu/node/373
    SANDRA COCHRANE – Director of Innovation Center
    wmed@med.wmich.edu, 269-333-1823

12. Battle Creek Unlimited
    Serves City of Battle Creek and greater Southwest TEDR
    www.downtownbattlecreek.com
    VALERIE BYRNE – Executive Director & Development Manager
    vbyrnes@battlecreekmi.gov, 269-966-3355 ext. 1193

13. Enterprise Group of Jackson
    Serves City of Jackson, the Jackson Institute and the greater South East TEDR
    www.enterprisejackson.com/partners/blfda
    AMY GUERRIERO – VP of Economic Development
guerrieroe@enterprisejackson.com, 517-788-4458

14. Ann Arbor SPARK
    Serves City of Ann Arbor, Washtenaw County and the greater South East TEDR
    www.annarborspark.org
    SKIP SIMMS – Senior Vice President
    skip@annarborspark.org, 734-821-0072

15. Lenawee Now
    Serves City of Adrian, Lenawee County and the greater South East TEDR
    www.lenaweenow.org
    TIM ROBINSION – Director of Operations
tim@lenaweenow.org, 517-265-5141

16. Pinnacle Aeropark
    Serves Wayne County and the greater Detroit Metro TEDR
    www.pinnaclewdfpa.com
    RP LILLY – Chairman
    pamclasics@chartermi.net, 734-753-4320

17. TechTown
    Serves City of Detroit and the greater Detroit Metro TEDR
    www.techtowndetroit.org
    NED STABLER – President & CEO
    nedstabler@wayne.edu, 313-577-2164

18. Macomb-Oakland University INCubator
    Serves Macomb County and the greater Detroit Metro TEDR
    www.oakland.edu/macombouinc
    LARRY HERREMAN – Exec. Director of Innovation Development
    herriman@oakland.edu, 586-884-9332

19. Automation Alley
    Serves Genesee, St. Clair, Livingston, Oakland, Washtenaw, Wayne, Washtenaw
    & Ingham Counties and the greater Detroit Metro TEDR
    www.automationalley.com
    DOM HOLMES – Manager of Entrepreneurship & Innovation
    holmes@automationalley.com, 248-457-3231

20. OU INC
    Serves City of Oberlin, Lorain County and the greater Detroit Metro TEDR
    www.oakland.edu/ouinc
    STEPHEN KENT – Client Specialist
    kent@oakland.edu, 440-688-4802

21. Southfield Centropolis
    Serves Oakland, Wayne, & Macomb Counties and the greater Detroit Metro TEDR
    www.centropoliscalculator.com
    DAN RADOFSKI – Director
dradofski@kipau.edu, 248-304-2452
Entrepreneurial Support Organizations

Michigan Women's Foundation
www.miwf.org/programs/entrepreneurs
Detroit, MI
CAROLYN CASSIN - President and CEO
cassin@miwf.org, 313-962-1920

Michigan Women Forward (MWF) works to eliminate the barriers to economic and social equality by developing a scalable model across Michigan that provides access to capital and a strong entrepreneurial ecosystem for women starting and growing businesses with the goal of preparing them to qualify for traditional funding sources. MWF is helping women achieve economic and social equality by providing access to entrepreneurial training, capital, and resources to start or grow their businesses.

Company Stages Served:
- Early Stage
- Early Stage
- Early Stage
- Growth/Expansion
- Post-Exit

Types of Programs Offered:
- Accelerator/Incubator
- Talent Attraction/Retention
- Networking Events
- Entrepreneurship
- Funding

Midland Tomorrow
www.midlandtomorrow.org
Midland, MI
CHRIS MOULTRIP - Innovation Center Director
moutrip@midlandtomorrow.org, 989-839-2333

Midland Tomorrow is a private, nonprofit 501(c)(3) founded in 1963 as the Midland Economic Development Corporation. The organization’s mission has always been to enhance the quality of life in the County of Midland, Michigan and its municipalities, through the retention and creation of quality jobs and diversification of the economic base.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Manufacturing/Production
- Media
- Electronic/Technology
- Sports/Entertainment
- Renewable Energy
- Chemicals
- Advanced Materials & Manufacturing
- Energy Services
- Consumer Products
- Financial Services
- Business Services
- Health Care/Pharmaceuticals
- Other

Company Stages Served:
- Early Stage
- Early Stage
- Early Stage
- Growth/Expansion
- Post-Exit

Types of Programs Offered:
- Accelerator/Incubator
- Talent Attraction/Retention
- Networking Events
- Entrepreneurship
- Funding

Mobile Technology Association of Michigan
www.gomobilemichigan.org
Detroit, MI
MICHAEL WATZA
info@GoMobileMichigan.org, 248-470-3257

The Mobile Technology Association of Michigan (MTAM) is a nonprofit trade association for Michigan’s mobile/wireless (connected) technologies industry, businesses that provide these technologies, and the businesses - in all industries - that use these technologies. They are the first state-based mobile/wireless (connected) technologies trade association in the United States and are focused on increasing demand for Michigan-based mobile/wireless technology products and services within the state, nationally and globally, thereby generating increased entrepreneurial and enterprise-level opportunities and creating sustainable jobs in Michigan. MTAM sponsors Michigan-based growth of the Mobile Monday organization, which co-data boot's 1000+ members in chapters located in Ann Arbor, Detroit, Grand Rapids, and Lansing, performs research for members and other interested parties, facilitates idea sharing, entrepreneurial programs, training programs and jobs creation, acts as a liaison with the mobile/wireless tech community inside/outside of Michigan, and serves as a resource for all things related to mobile/wireless (connected) technologies.

Industry Sectors Served:
- Life Sciences
- Materials/Technology
- Alternative Energy
- Media
- Advanced Materials & Manufacturing
- Renewable Energy
- Consumer Products
- Financial Services
- Business Services
- Other

Types of Programs Offered:
- Accelerator/Incubator
- Talent Attraction/Retention
- Networking Events
- Entrepreneurship
- Funding

MSU Conquer Accelerator
www.conqueraccelerator.com
East Lansing, MI
PAUL JAEGER - Director of Student & Community Engagement
pjaege@spartaninnovations.org, 517-256-9285

Launched in 2016, Conquer Accelerator has invested over 500K in its portfolio companies. From streetwear-to-bi-assisted language learning, Conquer Accelerator is industry agnostic, accepting passionately committed entrepreneurs who are ready to take their startups to the next level. Bringing together business and industry leaders, seasoned entrepreneurs, and university experts – not to mention angel and venture investors – Conquer alumni have access to a powerful network. Learn more at conqueraccelerator.com.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Renewable Energy
- Media
- Advanced Materials & Manufacturing
- Business Services
- Consumer Products
- Financial Services
- Other

Company Stages Served:
- Early Stage
- Early Stage
- Early Stage
- Growth/Expansion
- Post-Exit

Types of Programs Offered:
- Accelerator/Incubator
- Talent Attraction/Retention
- Networking Events
- Entrepreneurship
- Funding

MSU Entrepreneurship Association
www.mseau.org
MUSTAFA SYED - President
mustafa@lazerrfootwear.com, 517-256-9285

MSU Entrepreneurship Association is a registered student organization open to all majors who are passionate about creating solutions to real-world problems. Services and resources offered include monthly meetings to share and collaborate on ideas, networking with peers, talks with industry professionals, road trips unveiling business conferences, competitions, and more. MSU Entrepreneurship Association is a great organization to meet like-minded, motivated individuals. Membership is open to all. They are always looking for more passionate members, entrepreneur, and anyone motivated by finding solutions to real world problems.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Renewable Energy
- Media
- Advanced Materials & Manufacturing
- Business Services
- Consumer Products
- Financial Services
- Other

Company Stages Served:
- Early Stage
- Early Stage
- Early Stage
- Growth/Expansion
- Post-Exit

Types of Programs Offered:
- Accelerator/Incubator
- Talent Attraction/Retention
- Networking Events
- Entrepreneurship
- Funding

MSU Financial Markets Institute
www.finance.broad.msu.edu/fmi
East Lansing, MI
DAVE HAWTHORNE - Director, Financial Markets Institute
hawth84@msu.edu, 203-767-0955

The Financial Markets Institute provides comprehensive training to a select group of highly motivated finance and accounting students at the Broad College of Business. Admission to the institute is based on each individual's academic success, informed desire to pursue a career in the financial services industry, and demonstrated potential to achieve established goals.

Types of Programs Offered:
- Accelerator/Incubator
- Talent Attraction/Retention
- Networking Events
- Entrepreneurship
- Funding
ENTREPRENEURIAL SUPPORT ORGANIZATIONS

**MSU Innovation Center**
www.innovationcenter.msu.edu
East Lansing, MI
CHARLES A. HASEMANN - Assistant VP for Innovation & Economic Development haseman1@msu.edu, 517-884-2370
The Michigan State University (MSU) Innovation Center creates economic value for Michigan from MSU’s intellectual assets through partnering with Michigan companies in N2O, capturing MSU innovations and licensing them for commercial use at existing companies, and starting new companies based on MSU intellectual property and/or MSU student innovations. MSU Innovation Center is a hub for faculty and student entrepreneurial learning and creating new startups in Michigan.

**Industry Sectors Served:**
- Agriculture
- Information Technology
- Biotechnology
- Medical
- Agri Network & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

**Types of Programs Offered:**
- Intellectual Property
- Early Stage Seed
- Strategic Sourcing
- Growth/Expansion
- Management
- Public

**Company Stages Served:**
- Seed
- Startup
- Growth/Expansion
- Public

**MSU Technologies**
www.msu.edu/technologies
East Lansing, MI
RICHARD W. CHYLLA - Executive Director rchylla@msu.edu
MSU Technologies (MSUT) is Michigan State University’s technology transfer and commercialization office. MSUT facilitates the commercial development and public use of technologies and copyrighted materials developed by MSU faculty and staff. Housed within the MSU Innovation Center, MSUT moves MSU’s technologies from the lab to the marketplace to improve lives and communities locally, regionally, and around the world.

**Industry Sectors Served:**
- Information Technology
- Biotechnology
- Medical
- Agri Network & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

**Types of Programs Offered:**
- Intellectual Property
- Early Stage Seed
- Strategic Sourcing
- Growth/Expansion
- Management
- Public

**Company Stages Served:**
- Seed
- Startup
- Growth/Expansion
- Public

**MTRAC Innovation Hub for Advanced Materials**
www.mtu.edu/research/administration/lie/campus-inventors/mtrac
Houghton, MI
BRENDA DA COSTA - MTRAC Commercialization Program Director, Innovation & Industry Engagement bdacosta@mtu.edu, 906-487-1094
The MTRAC Innovation Hub for Advanced Materials at Michigan Tech University is a grant program supported by Michigan Tech University and the Michigan Economic Development Corporation with the goal of offering early-stage funding for proof-of-concept, prototype development and other activities appropriate for early-stage technologies. Michigan is designed to create opportunities for significant outside funding or licensing to support projects related to novel materials, conventional materials, or the application of novel and conventional materials. Institutions of higher education, nonprofit research centers, and hospital systems throughout the state of Michigan are eligible to submit proposals.

**Industry Sectors Served:**
- Information Technology
- Alternative Energy
- Medical
- Agri Network & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

**Types of Programs Offered:**
- Intellectual Property
- Early Stage Seed
- Strategic Sourcing
- Growth/Expansion
- Management
- Public

**Company Stages Served:**
- Seed
- Startup
- Growth/Expansion
- Public

**MTRAC Innovation Hub for Advanced Transportation**
www.cfe.umich.edu/mtrac-transportation
Ann Arbor, MI
ERIC PETERSEN - Commercialization Program Director ericp@umich.edu, 734-936-1556
The MTRAC Innovation Hub for Transportation at University of Michigan is a grant program supported by University of Michigan and the Michigan Economic Development Corporation with the goal of offering early-stage funding for translational research applications in advanced transportation-focused projects including robotics and autonomy, sensor, electric vehicle drivetrain/propulsion, software/controls/tables, and advanced manufacturing processes. The mission of this program is to advance transportation technologies that address future or poorly met market needs. Institutions of higher education, nonprofit research centers, and hospital systems throughout the state of Michigan are eligible to submit proposals.

**Industry Sectors Served:**
- Information Technology
- Biotechnology
- Medical
- Agri Network & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

**Types of Programs Offered:**
- Intellectual Property
- Early Stage Seed
- Strategic Sourcing
- Growth/Expansion
- Management
- Public

**Company Stages Served:**
- Seed
- Startup
- Growth/Expansion
- Public

**MTRAC Innovation Hub for Ag & Bio**
www.innovationcenter.msu.edu/programs/mtrac-program
East Lansing, MI
J. KEVIN MCCURREN - MTRAC Commercialization Program Director mccurren@msu.edu, 517-884-1824
The MTRAC Innovation Hub for AgBio at Michigan State University is a program supported by Michigan State University and the Michigan Economic Development Corporation that provides funding, support, and guidance to facilitate the development of agricultural-related technologies for food, fuel and fiber, bio-based materials, natural resources, and animal health from the laboratory benchtop to the point where they can be successfully commercialized via a license to a startup or existing company. Researchers from institutions of higher education, nonprofit research centers, and hospital systems throughout Michigan are eligible to submit proposals.

**Industry Sectors Served:**
- Information Technology
- Biotechnology
- Medical
- Agri Network & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

**Types of Programs Offered:**
- Intellectual Property
- Early Stage Seed
- Strategic Sourcing
- Growth/Expansion
- Management
- Public

**Company Stages Served:**
- Seed
- Startup
- Growth/Expansion
- Public
MTRAC Innovation Hub for Life Sciences
www.innovation.medicin.umich.edu/innovation-hub
Ann Arbor, MI
MICHELLE LARKIN - MTRAC Program Director
mlarkin@med.umich.edu, 734-615-7886

The MTRAC Innovation Hub for Life Sciences at the University of Michigan is a grant program supported by the University of Michigan and the Michigan Economic Development Corporation with the goal of providing real-stage, translational research funding and resources to identify, nurture, and "fast-forward" projects with high potential for commercial success. Projects funded by MTRAC enhance the internal innovation pipeline for long-term success in commercialization. And while invention reports and IP licensing are important milestones for MTRAC projects, positive impacts on human health – as well as startups and job creation – are the ultimate measures of success. Institutions of higher education, nonprofit research centers, and hospital systems throughout the state of Michigan are eligible to submit proposals.

Industry Sectors Served:
- Alternative Energy
- Agri-Business
- Materials & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

Company Stages Served:
- Seed
- Start-Up
- Growth/Expansion
- Public

Types of Programs Offered:
- Education/Training
- Business Assistance
- Networking/Meetup
- Talent Development
- Public Relations/Brand Exposure/Attraction
- Other

MTU Innovation Center for Entrepreneurship
www.mtu.edu/honors/ice
Houghton, MI
JIM BAKER - Co-Director
jlbaker@mtu.edu, 906-487-3459

The Michigan Tech University Innovation Center for Entrepreneurship is a campus-based, early-stage innovation and entrepreneurship center, which provides services and events in support of early-stage entrepreneurs, innovators, and companies. Support programs include 1-Corps and other training activities, pitch competition support, networking events, access to mentors, and general startup coaching. Programs are targeted to students and researchers at Michigan Tech, but are open to the public and conducted in close collaboration with community-based partners, including the Small Business Development Center, MITC SmartZone, and Innovate Marquette.

Industry Sectors Served:
- Life Sciences
- Materials Technology
- Advanced Energy
- Agri-Business
- Materials & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

Company Stages Served:
- Seed
- Start-Up
- Growth/Expansion
- Public

Types of Programs Offered:
- Education/Training
- Business Assistance
- Networking/Meetup
- Talent Development
- Public Relations/Brand Exposure/Attraction
- Other

MTU Office of Innovation and Commercialization
www.mtu.edu/research/administration/ie
Houghton, MI
MICHAEL MORLEY - Director of Technology Commercialization
mmorley@mtu.edu, 906-487-2228

The Michigan Technological University Office of Innovation and Commercialization (OIC) works closely with startups and established companies to identify commercial needs and match them with research discoveries, technologies, and faculty expertise that can help overcome technical challenges or present new market opportunities. OIC supports leading-edge entrepreneurs, educators, inventors, innovators, and companies via a robust network of on-campus industry relations professionals, affiliated region partners, and service providers.

Industry Sectors Served:
- Life Sciences
- Materials Technology
- Advanced Energy
- Agri-Business
- Materials & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

Company Stages Served:
- Seed
- Start-Up
- Growth/Expansion
- Public

Types of Programs Offered:
- Education/Training
- Business Assistance
- Networking/Meetup
- Talent Development
- Public Relations/Brand Exposure/Attraction
- Other

Muskegon Innovation Hub at Grand Valley State University
www.gvsu.edu/mihub
Muskegon, MI
KEVIN NICCO
ricco@gvsu.edu, 616-331-6900

The Muskegon Innovation Hub (the Hub) is a business innovation center that provides coaching, funding, networking, and a synergistic work environment to help businesses and entrepreneurs maximize their growth potential. We are a key partner in the region’s innovative ecosystem, supporting startup businesses, entrepreneurs, and corporate innovation teams.

Industry Sectors Served:
- Alternative Energy
- Agri-Business
- Materials & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

Company Stages Served:
- Seed
- Start-Up
- Growth/Expansion
- Public

Types of Programs Offered:
- Education/Training
- Business Assistance
- Networking/Meetup
- Talent Development
- Public Relations/Brand Exposure/Attraction
- Other

New Economy Initiative
www.neweconomyinitiative.org
Detroit, MI
MATTHEW LEWIS - Communications Officer
neicommunications@fcsem.org, 313-961-6675

The New Economy Initiative (NEI) is the largest philanthropy-led economic development initiative in the U.S. working to build a regional network of support for entrepreneurs and small businesses. NEI makes grants (over $150 million since 2000) to entrepreneurial service providers that are helping all types of businesses grow and thrive in metro Detroit. Equity and inclusion are guiding principles of NEI’s investments.

A special project of the Community Foundation for Southeast Michigan, NEI is supported by 13 national and local foundations.

Industry Sectors Served:
- Seed
- Start-Up
- Growth/Expansion
- Public

Company Stages Served:
- Seed
- Start-Up
- Growth/Expansion
- Public

Types of Programs Offered:
- Education/Training
- Business Assistance
- Talent Attraction/Retention
- Networking/Meetup
- Talent Development
- Public Relations/Brand Exposure/Attraction
- Other

New Enterprise Forum
www.newenterpriseforum.org
Ann Arbor, MI
VIC HAYELE - President
President@NewEnterpriseForum.org, 248-534-5917

The New Enterprise Forum (NEF) is an all-volunteer organization of experienced service providers, entrepreneurs, and executives. The organization provides coaching to startup entrepreneurs to perfect their investor pitches at no cost. They critique and provide insights on the pitch’s content, including both business and investor perspectives, to help the team

Industry Sectors Served:
- Alternative Energy
- Agri-Business
- Materials & Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

Company Stages Served:
- Seed
- Start-Up
- Growth/Expansion
- Public

Types of Programs Offered:
- Education/Training
- Business Assistance
- Talent Attraction/Retention
- Networking/Meetup
- Talent Development
- Public Relations/Brand Exposure/Attraction
- Other
Oakland County One Stop Shop Business Center
www.oakgov.com/edca/business/OneStopShop/Pages/default.aspx
Waterford, MI
KAREN DEAVER-LEAR
smallbusiness@oakgov.com, 248-858-0783

The Oakland County One Stop Shop Business Center provides education, one-on-one consulting, and connections to Oakland County-based small businesses. The team has over 70 years of experience working with small businesses and specializes in helping companies grow. Through advanced marketing, financial, and management tools, clients get critical information to help them make better decisions about their business, secure capital, expand into new markets, find talent, improve processes, and grow profit.

Industry Sectors Served:
Life Sciences, Information Technology, Manufacturing/Engineering, Media, Non-Nuclear & Manufacturing, Business Services, Consumer Products, Mobility, Other

Company Stages Served:
Seed, Start-Up, Growth/Expansion

Types of Programs Offered:
Business Acceleration, Talent Attraction/Retention, Networking/Events, Technology/Innovation, Licensing, Business Retention/Expansion/Attraction, Other

OU INC
www.oakland.edu/ouinc
Rochester, MI
STEPHEN KENT - Client Specialist
kent@oakland.edu, 248-648-4800

OU INC is a state-designated SmartZone business incubator and technology accelerator. OU INC’s mission is to advance the economic strength of the region by transforming industry and university innovations into commercial successes. Its vision is to be recognized as an integral contributor to Southeast Michigan’s success as a global hub of high-tech companies led by the best and brightest minds.

Industry Sectors Served:
Life Sciences, Information Technology, Manufacturing/Engineering, Media, Non-Nuclear & Manufacturing, Business Services, Consumer Products, Mobility, Other

Company Stages Served:
Seed, Start-Up, Growth/Expansion

Types of Programs Offered:
Business Acceleration, Talent Attraction/Retention, Networking/Events, Technology/Innovation, Licensing, Business Retention/Expansion/Attraction, Other

Ponyride
www.ponyride.org
Detroit, MI
NOAH ELLIOTT MORRISON - Director
noah@ponyride.org

Ponyride is a diverse community that fosters opportunities for socially conscious artists, entrepreneurs, innovators, and manufacturers.

Industry Sectors Served:
Life Sciences, Information Technology, Manufacturing/Engineering, Media, Non-Nuclear & Manufacturing, Business Services, Consumer Products, Mobility, Other

Company Stages Served:
Seed, Start-Up, Growth/Expansion

Types of Programs Offered:
Business Acceleration, Talent Attraction/Retention, Networking/Events, Technology/Innovation, Licensing, Business Retention/Expansion/Attraction, Other
Sault Ste. Marie Smartzone

The Sault Ste. Marie Economic Development Corporation is dedicated to bringing prosperity to the city through economic growth in all industries with expansion in current businesses. The organization facilitates the process of creating something entirely new or helping an existing business grow and expand. Sault Ste. Marie SmartZone is dedicated to its community and providing the best networking experience in Southeast Michigan. Come out and experience the difference!

Industry Sectors Served:
- Alternative Energy
- Biotechnology
- Construction
- Information Technology
- Life Science
- Manufacturing/Engineering
- Software

Types of Programs Offered:
- Business Acceleration
- Business Retention
- Education
- Innovation Technology
- Talent Development
- Venture Capital

Sault Ste. Marie, MI

JEFF HOLT - Executive Director
jholt@saultcity.com, 906-635-9131

Seamless IoT

Seamless is a global commercialization program, pairing startups with large enterprises to bring smart, connected things to market. This first-of-its-kind collaboration merges the best chances for success but to accelerate growth. Monthly meetings and events give members an opportunity to network, forge new relationships, and get connected! Multidisciplinary groups help entrepreneurs develop the "Entrepreneurial Mindset." The association is unlike any other. SIEFA provides information, education, and resources not only to increase chances for success but also to accelerate growth. Monthly meetings and events give members an opportunity to network, forge new relationships, and get connected! Multidisciplinary groups help entrepreneurs develop the "Entrepreneurial Mindset." The association is unlike any other. SIEFA provides information, education, and resources not only to increase chances for success but also to accelerate growth.

Industry Sectors Served:
- Alternative Energy
- Biotechnology
- Construction
- Information Technology
- Life Science
- Manufacturing/Engineering
- Software

Types of Programs Offered:
- Business Acceleration
- Business Retention
- Education
- Innovation Technology
- Talent Development
- Venture Capital

 company stages served:
- Seed
- Seed Stage
- Startup/Early Stage
- Growth/Expansion
- Mezzanine
- Public

Southwest Michigan First

Southwest Michigan First is an organization of privately funded economic development advisors who act as the catalyst for economic success in Southwest Michigan. Founded in 1999 on the principle that the most powerful force for change is a well-paying job, the organization works across all industries throughout the seven counties making up the Southwest Michigan region. Looking to expand, locate, or start something new? Southwest Michigan First's people and services are focused on connecting community capital to respond to customer needs, wants, and desires to generate meaningful multi. Community-driven, Southwest Michigan First is committed to company growth, government and education alignment, accelerators of its vibrant core communities, talent development, and communication of its regional advantages.

Industry Sectors Served:
- Alternative Energy
- Biotechnology
- Construction
- Information Technology
- Life Science
- Manufacturing/Engineering
- Software

Types of Programs Offered:
- Business Acceleration
- Business Retention
- Construction
- Innovation Technology
- Life Science
- Manufacturing/Engineering
- Software

Spartan Innovations

Spartan Innovations is a venture development organization dedicated to turning inventors created at Michigan State University into successful businesses. Programs include Laser Accelerator, Entrepreneurs-in-Residence, Burgers New Venture Challenge, the MSU Hubs, the MSU Hatch Site Shop, Mentors, Sparks Hack, Venture Fellows, and every more.

Industry Sectors Served:
- Alternative Energy
- Biotechnology
- Construction
- Information Technology
- Life Science
- Manufacturing/Engineering
- Software

Types of Programs Offered:
- Business Acceleration
- Business Retention
- Construction
- Innovation Technology
- Life Science
- Manufacturing/Engineering
- Software
ENTREPRENEURIAL SUPPORT ORGANIZATIONS

Start Garden
www.startgarden.com
Grand Rapids, MI
MIKE MORIN - Director mike@startgarden.com, 616-990-1097

Start Garden originated in 2013 to fund fast-growing startups at their very earliest stages. Now, it operates as three different entities: Wakestream Ventures focuses on early-stage investing in the Internet of Things & IoT space; Start Garden is a 501(c)3 to make entrepreneurship more accessible for everyone in West Michigan; and it is a management company administering the Grand Rapids Smartzone in addition to running the Scannex program that bridges global startups to regional enterprises.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Pharma
- Agribusiness & Food Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

Company Stages Served:
- Idea
- Seed
- Startup Stage
- Growth/Expansion
- Public
- Mezzanine
- Mobility

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction
- Venture Capital
- Business Retention/Expansion
- Talent Development
- Public
- Mezzanine
- Other

TC New Tech
www.tcnennewtech.org
Traverse City, MI
RUSSELL SCHINDLER - President schindler@sampleserve.com, 231-218-7955

TC New Tech’s events are free and open to the public. From Traverse City to Alpena, Sault Ste. Marie to Grand Rapids—all are welcome! Up to five presenters each month will take the stage to highlight their new tech product or business venture. Each presenter will be allowed the minutes to present and five minutes of Q&A. Time limits will be strictly enforced. 5:30 PM is gates away to the “tech pitch” as voted on by the audience. Between presenters, the audience is allowed to make brief announcements for things such as job openings, persons seeking employment, and other events happening in the area related to technology. An optional informal social hour is after the meeting for further discussion and networking. The audience is typically made up of technology-minded people and consists mostly of programmers, IT staff, people looking for opportunities for their tech company, tech companies looking for tech individuals looking for an investment opportunity, startup founders looking for investors, and tech geeks that like learning about new offerings. Meetings are held monthly on the first Tuesday of every month at 6 PM and will last no longer than 75 minutes. Guaranteed The presenter line-up is announced one week before the meetup. The goal of the meetup is to facilitate networking and interaction among technology enthusiasts in northern Michigan.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Pharma
- Agribusiness & Food Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

Company Stages Served:
- Idea
- Seed
- Startup Stage
- Growth/Expansion
- Public
- Mezzanine
- Mobility

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction/Retention
- Networking Events
- Talent Development
- Public
- Mezzanine
- Other

Techstars Mobility
www.techstars.com/programs/mobility-program
Detroit, MI
TED SERNBINSKI - Managing Director, Mobility teds@techstars.com

Techstars Mobility invests in startups building technologies and innovative business models that impact how people and goods move across all modes of transportation (including pedestrian). Downtown mobility themes include autonomous, connected, shared, and electric. The program encompasses a wide range of industries including automotive, trucking, transportation, smart city, energy logistics, supply chain, and travel. Techstars Mobility nexus is downtown Detroit.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Pharma
- Agribusiness & Food Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

Company Stages Served:
- Idea
- Seed
- Startup Stage
- Growth/Expansion
- Public
- Mezzanine
- Mobility

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction/Retention
- Networking Events
- Talent Development
- Public
- Mezzanine
- Other

TechTown Detroit
www.techtowndetroit.org
Detroit, MI
PAUL RISER - Director, Detroit Urban Solutions paul@techtowndetroit.org, 313-399-7565

TechTown is Detroit’s most established business accelerator and incubator. At TechTown Detroit, powerful connections are made to a broad network of resources, catalyzing entire communities of entrepreneurs best positioned to energize the local economy. Through both tech-based and place-based entrepreneurship support programs and technical assistance, TechTown Detroit strives to deliver both economic and community development strategies that bolster the local and state-based economy.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Pharma
- Agribusiness & Food Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

Company Stages Served:
- Idea
- Seed
- Startup Stage
- Growth/Expansion
- Public
- Mezzanine
- Mobility

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction/Retention
- Networking Events
- Talent Development
- Public
- Mezzanine
- Other

The A2 Startup Garage
www.a2startupgarage.com
Ann Arbor, MI
CAROL SHERIDAN - Menlo Innovations Factory Floor Manager Startupgarage@menloinnovations.com, 734-665-1847

The A2 Startup Garage is a co-working space in downtown Ann Arbor dedicated to helping early-stage startups make an impact.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Pharma
- Agribusiness & Food Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

Company Stages Served:
- Idea
- Seed
- Startup Stage
- Growth/Expansion
- Public
- Mezzanine
- Mobility

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction/Retention
- Networking Events
- Talent Development
- Public
- Mezzanine
- Other

The Enterprise Group of Jackson, Inc
www.enterprisegroup.org
Jackson, MI
AMY L. GUERRIERO – Vice President of Economic Development aguerrierio@enterprisegroup.org, 517-788-4458

The Enterprise Group of Jackson, Inc. (EGJ) was established in 1997 to local business recruitment and retention in Jackson County. The EGJ is a nonprofit private/public partnership organized to promote and coordinate economic development initiatives and create wealth within Jackson County.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Pharma
- Agribusiness & Food Manufacturing
- Business Services
- Consumer Products
- Mobility
- Other

Company Stages Served:
- Idea
- Seed
- Startup Stage
- Growth/Expansion
- Public
- Mezzanine
- Mobility

Types of Programs Offered:
- Incubation
- Business Acceleration
- Talent Attraction/Retention
- Networking Events
- Talent Development
- Public
- Mezzanine
- Other
ENTREPRENEURIAL SUPPORT ORGANIZATIONS

The Right Place
www.rightplace.org
Grand Rapids, MI
BIRGIT KLOHIS - President & CEO
klohis@rightplace.org, 616-771-0325

The Right Place is a primary source for business success in Grand Rapids, Michigan. The organization is a private, nonprofit economic development organization that has led West Michigan’s economic growth for over 30 years. The Right Place provides business growth assistance to both local and international companies, including site location services, connections to regional supply chain and service providers, regional business tours, consultation on state and local business incentives, and more.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Manufacturing
- Business Services
- Consumer Products
- Public

Company Stages Served:
- Early Stage
- Startups
- Growth/Expansion
- Mezzanine
- Other

Types of Programs Offered:
- Urbanization
- Talent Attraction/Retention
- Networking/Events
- Talent Development
- Capital
- Business Retention/Expansion/Attraction
- Other

UM Desai Accelerator
www.desaiaccelerator.umich.edu
Ann Arbor, MI
ANGELA KUJAVA - Managing Director
amkujava@umich.edu, 734-707-8112

The Desai Accelerator is an intensive program of funding, mentorship, and resources to help early-stage venture scale and succeed. Startups are accepted in cohorts, and the program culminates with a Demo Day where each team will pitch to investors. The Desai Accelerator is a collaborative effort at the University of Michigan between the Zell Lurie Institute of Entrepreneurial Studies at the Ross School of Business and the Center for Entrepreneurship at the College of Engineering. While the accelerator is a University of Michigan-supported program, applications are open to the public.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Manufacturing
- Business Services
- Consumer Products
- Public

Company Stages Served:
- Early Stage
- Startups
- Growth/Expansion
- Mezzanine
- Other

Types of Programs Offered:
- Incubation
- Acceleration
- Networking/Events
- Talent Development
- Capital
- Business Retention/Expansion/Attraction
- Other

UM Economic Growth Institute
www.economicgrowth.umich.edu/page-home
Ann Arbor, MI
STEVE WILSON - Associate Director
sbwilson@umich.edu, 734-274-6728

The University of Michigan (UM) Economic Growth Institute leverages the University of Michigan’s expertise, research, technologies, and other resources to work with small and medium-sized enterprises to foster innovation and boost local, state, and national economies.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Manufacturing
- Business Services
- Consumer Products
- Public

Company Stages Served:
- Early Stage
- Startups
- Growth/Expansion
- Mezzanine
- Other

Types of Programs Offered:
- Incubation
- Acceleration
- Networking/Events
- Talent Development
- Capital
- Business Retention/Expansion/Attraction
- Other

UM Fast Forward Medical Innovation
www.innovation.medicine.umich.edu
Ann Arbor, MI
BRADLEY J. MARTIN, PhD - Managing Director
bradmart@umich.edu, 734-615-5060

Fast Forward Medical Innovation is part of the University of Michigan Medical School. The program’s unique offering resources and support to world-class biomedical researchers at the University of Michigan and across the state, in the realms of diagnostics, therapeutics, devices, and healthcare IT. Fast Forward Medical Innovation’s groundbreaking funding programs (including the state-wide MMIF for Life Sciences Hub), dynamic educational offerings, and deep industry connections help biomedical researchers navigate the road to successful innovation and commercialization, with the ultimate goal of positively impacting human health.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Manufacturing
- Business Services
- Consumer Products
- Public

Company Stages Served:
- Early Stage
- Startups
- Growth/Expansion
- Mezzanine
- Other

Types of Programs Offered:
- Incubation
- Acceleration
- Networking/Events
- Talent Development
- Capital
- Business Retention/Expansion/Attraction
- Other
UM Office of Technology Transfer
www.techtransfer.umich.edu
Ann Arbor, MI
MICHAEL PIRROUTHAKIS - Director, Tech Transfer Venture Center
mpiros@umich.edu, 734-647-4738

U-M Tech Transfer is the university unit responsible for the commercialization of university research discoveries and reports to the U-M Office of Research. The office enhances these research discoveries through intensive licensing and broad deployment with existing businesses and newly-formed U-M startups. U-M Tech Transfer has earned a reputation for performance among the top 10 of all universities.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Media
- Ag/Chem/Environ
- Business Services
- Consumer Products
- Manufacturing
- Public

Company Stages Served:
- Seed
- Early Stage
- Growth/Emerging
- Mezzanine
- Public

Types of Programs Offered:
- Industry Access/Network/Trade Shows
- Talent Attraction/Retention
- Networking Events
- Talent Development
- Capital
- Business Retention/Expansion/Attraction
- Other

UM Samuel Zell and Robert H. Lurie Institute for Entrepreneurial Studies
www.zli.umich.edu
Ann Arbor, MI
zlcontact@umich.edu, 734-615-4419

Located within the Ross School of Business, the globally recognized Samuel Zell & Robert H. Lurie Institute for Entrepreneurial Studies provides the curriculum, programs, initiatives, community involvement, and alumni outreach activities that deliver invaluable resources for entrepreneurs at the University of Michigan. The Institute and its Center for Venture Capital and Private Equity Finance bring together a potent mix of knowledge, experience, and opportunities from the front lines of entrepreneurship and alternative investments. The school’s five student-led investment funds, with over $50 million under management, immerse students in the business assessment and investment process.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Media
- Ag/Chem/Environ
- Business Services
- Consumer Products
- Manufacturing
- Public

Company Stages Served:
- Idea/Pre-Seed
- Seed
- Early Stage
- Growth/Emerging
- Mezzanine
- Public

Types of Programs Offered:
- Industry Access/Network/Trade Shows
- Talent Attraction/Retention
- Networking Events
- Talent Development
- Capital
- Business Retention/Expansion/Attraction
- Other

UM Zell Entrepreneurship and Law Program
www.law.umich.edu/ezl
Ann Arbor, MI
DANA THOMPSON - Clinical Professor of Law, Director of Entrepreneurship Clinic
drthomp@umich.edu, 734-763-1981

The Zell Entrepreneurship and Law Program (ZELP) at the University of Michigan Law School offers an Entrepreneurship Clinic providing free legal services to U-M student-led startups and other startups in Southeastern Michigan. The clinic also offers legal office hours around the U-M campus as well as workshops and other legal training activities. ZELP also provides other law school courses such as the Venture Capital Lab, internships, and others.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Media
- Ag/Chem/Environ
- Business Services
- Consumer Products
- Manufacturing
- Public

Company Stages Served:
- Idea/Pre-Seed
- Early Stage
- Growth/Emerging
- Mezzanine
- Public

Types of Programs Offered:
- Industry Access/Network/Trade Shows
- Talent Attraction/Retention
- Networking Events
- Talent Development
- Capital
- Business Retention/Expansion/Attraction
- Other

University Research Corridor
www.urcmich.org
Lansing, MI
BRITANY AFFOLTER-CAINE - Executive Director
brittyaff@umich.org, 517-999-4007

Michigan’s University Research Corridor (URC) is one of the nation’s top academic research clusters and the leading engine for innovation in Michigan and the Great Lakes region. An alliance of Michigan State University, the University of Michigan and Wayne State University, the URC is focused on increasing economic prosperity and connecting Michigan to the world. The URC is competitive with the nation’s top university research clusters, including Silicon Valley and North Carolina Research Triangle, and is unique among these clusters because it is comprised of three distinct yet complementary research universities that are all public-serving institutions. With its annual R&D activity at $3.2 billion, the URC accounts for 10 percent of all academic R&D conducted in the state, driving Michigan on a path toward national ranking for total academic R&D conducted. The URC contributes $11.7 billion annually to Michigan’s economy, ranking every county in the state. The URC also generates nearly 79,000 jobs in the state in 2017 and awards more than 36,000 degrees each year. The URC has cultivated at least 250 startup companies since 2002. Half of the URC’s 1.2 billion Impact Alumni call Michigan home. The alliance makes Michigan attractive to business and talent by training the next generation of highly skilled, in-demand workers, finding solutions through innovative research, and fostering an array of international business and academic partnerships.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Media
- Ag/Chem/Environ
- Business Services
- Consumer Products
- Manufacturing
- Public

Company Stages Served:
- Idea/Pre-Seed
- Early Stage
- Growth/Emerging
- Mezzanine
- Public

Types of Programs Offered:
- Industry Access/Network/Trade Shows
- Talent Attraction/Retention
- Networking Events
- Talent Development
- Capital
- Business Retention/Expansion/Attraction
- Other

Venture Catalysts
www.venturecatalysts.co
Detroit, MI
MONICA WHEAT - Executive Director
mewheat@venturecatalysts.co

Venture Catalysts is a 501c3 nonprofit that builds inclusive ecosystems through strategic support for large scale entrepreneurship events and growth programs. Key program partnerships includedt Detroit Venture Partners, TechCrunch, Detroit Startup Week, Startup Michigan, and Aperature - Venture Catalysts operates several Startup Catalysts Fellowships, Corporate Startup Readiness, Innovation Hub, Founders Dinner, and Founders Fund. Venture Catalysts programs have earned over 25,000 attendees.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Media
- Ag/Chem/Environ
- Business Services
- Consumer Products
- Manufacturing
- Public

Company Stages Served:
- Idea/Pre-Seed
- Early Stage
- Growth/Emerging
- Mezzanine
- Public

Types of Programs Offered:
- Industry Access/Network/Trade Shows
- Talent Attraction/Retention
- Networking Events
- Talent Development
- Capital
- Business Retention/Expansion/Attraction
- Other

WCC Entrepreneurship Center
www.ec.wccnet.edu
Ann Arbor, MI
KRISTIN GAPSKE - Director
entrepreneurship@wccnet.edu, 734-249-5880

The Entrepreneurship Center at Washtenaw Community College is a mentoring place and resource hub open to the public. Their purpose is to connect the community to resources and professional assistance in order to help entrepreneurs bring their ideas to market. In addition to many free workshops, the Entrepreneurship Center has an open co-working space available for people to work on business ideas, study, or do business research and share computer and printing resources. For current business owners and future entrepreneurs, they offer one-on-one appointments to assist individuals with their business questions and challenges.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Media
- Ag/Chem/Environ
- Business Services
- Consumer Products
- Manufacturing
- Public

Company Stages Served:
- Idea/Pre-Seed
- Early Stage
- Growth/Emerging
- Mezzanine
- Public

Types of Programs Offered:
- Industry Access/Network/Trade Shows
- Talent Attraction/Retention
- Networking Events
- Talent Development
- Capital
- Business Retention/Expansion/Attraction
- Other
ENTREPRENEURIAL SUPPORT ORGANIZATIONS

WeWork
www.wework.com
Detroit, MI
KYLE STEINER - Community Director
detroit@wework.com, 313-314-8100

WeWork is a global network of workspaces where companies and people grow together. The organization transforms buildings into dynamic environments for creativity, focus, and connection. WeWork believes that 32% can help each other, others can use the comforts of home, and people can all look forward to Monday if they find real meaning in what they do.

Industry Sectors Served:
- Life Sciences
- Materials/Manufacturing
- Renewable Energy
- Media
- Infrastructure & Transportation

Types of Programs Offered:
- Incubation
- Acceleration
- Growth/Expansion
- Other

Company Stages Served:
- Idea/Pre-seed
- Seed
- Expansion
- Other

WMU Business Connection
www.wmich.edu/btr
Kalamazoo, MI
LISA GARCIA - Director
lisa.garcia@wmich.edu, 269-387-6004

WMU Business Connection is an office of Western Michigan University dedicated to strategically matching Western’s resources to the needs of the local business community. By working together with the numerous resources available on campus, the office serves as a “one-stop-shop” for companies that want to engage with the university.

Industry Sectors Served:
- Life Sciences
- Technology
- Alternative Energy
- Media
- Infrastructure & Transportation

Types of Programs Offered:
- Incubation
- Acceleration
- Growth/Expansion
- Other

Company Stages Served:
- Idea/Pre-seed
- Seed
- Expansion
- Other

WMU Business Technology and Research Park
www.wmich.edu/btr
Kalamazoo, MI

WMU Office of Community Outreach
btr-parks@wmich.edu, 269-387-2072

The Western Michigan University Business Technology and Research Park fosters mutually beneficial relationships that involve resident businesses, the Greater Kalamazoo community, and a major research university. Private sector firms located in the park are recruited from 3 key business sectors: advanced engineering, life science, and information technology. Companies engage with faculty researchers and develop a Talent Pipeline through student internships and co-op programs. Phase two of the BTR Parks underway — BTR two — adding another 55 acres to the original 265-acre footprint. Both BTR one and two are located on the Parkview Campus, steps away from the College of Engineering and Applied Sciences.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Media
- Infrastructure & Transportation

Types of Programs Offered:
- Incubation
- Acceleration
- Growth/Expansion
- Other

Company Stages Served:
- Idea/Pre-seed
- Seed
- Expansion
- Other

WMU Center for Entrepreneurship and Innovation
www.wmich.edu/business/entrepreneurship
Kalamazoo, MI
ROBERT LANDEROS, Ph.D. - Professor of Management and Chair, Department of Management, Director
robert.landeros@wmich.edu, 269-387-5802

The WMU Center for Entrepreneurship and Innovation strives to bring together community members, faculty, business experts, and students to provide a setting for students to develop and commercialize new technology.

Industry Sectors Served:
- Life Sciences
- Materials/Manufacturing
- Renewable Energy
- Media
- Infrastructure & Transportation

Types of Programs Offered:
- Incubation
- Acceleration
- Growth/Expansion
- Other

Company Stages Served:
- Idea/Pre-seed
- Seed
- Expansion
- Other

WMU Homer Stryker M.D. School of Medicine Innovation Center
www.kazoomedic.com
Kalamazoo, MI
SANDRA COCHRANE - Assistant Dean, Director of Innovation Center
wmedc@med.wmich.edu, 269-353-1823

WMU is a private medical school formed through a collaboration of Western Michigan University and Kalamazoo’s two teaching hospitals, Borgess Health and Bronson Healthcare. An integral component of the medical school’s research strategy, the Innovation Center supplements the two research floors on WMU’s downtown W.E. Upjohn M.D. Campus by providing incubator space that serves to advance research discoveries to commercialization as well as more research experience opportunities for medical school learners. Innovation Center researchers are encouraged to seek a faculty appointment at the medical school to share their expertise with learners, collaborate with other faculty, and to benefit from medical school resources.

Industry Sectors Served:
- Life Sciences
- Information Technology
- Alternative Energy
- Media
- Infrastructure & Transportation

Types of Programs Offered:
- Incubation
- Acceleration
- Growth/Expansion
- Other

Company Stages Served:
- Idea/Pre-seed
- Seed
- Expansion
- Other

WMU Starting Gate
www.wmich.edu/staringgate
Kalamazoo, MI
LARA HOBSON - Director of Operations, Starting Gate, and Instructor, Department of Management
lara.hobson@wmich.edu, 269-387-5860

Starting Gate is a student business accelerator that gives WMU students rich and valuable resources to develop their startup companies. Since its inception in 2013, the program has helped over 55 student companies open and launch their startup. The free program is open to all WMU students and runs across both fall and winter semesters, culminating in a Demo Day open to investors in the spring.

Industry Sectors Served:
- Life Sciences
- Materials/Manufacturing
- Renewable Energy
- Media
- Infrastructure & Transportation

Types of Programs Offered:
- Incubation
- Acceleration
- Growth/Expansion
- Other

Company Stages Served:
- Idea/Pre-seed
- Seed
- Expansion
- Other
WSU Innovation Warriors
www.wayne.theslabpad.org
Detroit, MI
AUBREY AGEE
aubrey.agee@wayne.edu, 313-577-1533

Innovation Warriors offers career guidance, resources, and advice to entrepreneurs, innovators, and inventors at Wayne State University. Innovation Warriors’ primary missions is to show Wayne State University students that starting a new venture is a legitimate career path and an attainable reality. Through regular individual and group consultation sessions, workshops, and networking events, Innovation Warriors is strengthening the entrepreneurial culture at Wayne State University and helping students from every school, college, and campus transform innovative ideas into successful Southeast Michigan startups. Innovation Warriors are committed to fostering the entrepreneurial community and revitalizing the economies of Midtown, Detroit, and Michigan.

Industry Sectors Served:
- Life Sciences
- Manufuture Technology
- Advanced Energy
- Water
- Av Material & Manufacturing
- Business Services
- Consumer Products
- Policy
- Other

Company Stages Served:
- Early	
- Early	
- Pre-Seed
- Growth/Expansion
- Recession
- Public

Types of Programs Offered:
- Seed
- Pre-Seed
- Start Up
- Growth/Expansion
- Other

WSU Technology Commercialization
www.techttransfer.wayne.edu
Detroit, MI
DR. JOAN C. DUNBAR
313-577-1912

Wayne State University Technology Commercialization (TC) is responsible for the identification, protection, marketing and licensing of intellectual property (e.g., patents, unique biological or other materials, and certain copyrights) developed by WSU faculty, staff, and students. The TC office promotes an entrepreneurial culture and supports startup ventures.

Industry Sectors Served:
- Life Sciences
- Manufuture Technology
- Advanced Energy
- Water
- Av Material & Manufacturing
- Business Services
- Consumer Products
- Policy
- Other

Company Stages Served:
- Early
- Early
- Pre-Seed
- Growth/Expansion
- Recession
- Public

Types of Programs Offered:
- Idea/Pre-Seed
- Start Up
- Growth/Expansion
- Other

2019 SERVICE PROVIDER MEMBERS
Each year, the MVCA Membership Committee and MVCA Board of Directors extend a very limited number of invitations to a carefully curated selection of professional service organizations. These are elite organizations who have been identified by MVCA as valuable partners within the entrepreneurial and investment community. MVCA and its membership are grateful to our valued 2019 Service Provider Members.

Cendrowski Corporate Advisors
www.cca-advisors.com
Michigan Offices: Bloomfield Hills

JOHN T. ALFONSI
WALTER M. MCCRAIL
JIM MARTIN
THERESA MACK
HARRY CENDROWSKI

Blending a “different perspective” to entrepreneurs and venture investors, Cendrowski Corporate Advisors (CCA) provides full service financial consulting to private equity and venture capital general partners, fund principals, and portfolio company management teams in Michigan. CCA has been part of the MVCA membership since 2012, and its experience serving both capital providers and the startups they fund puts CCA in a unique position to guide MVCA members.

“We have extensive experience in tax issues related to venture capital funds as well as their investors and portfolio companies, including choice of entity, UBTI, and partnership taxation. Our forensic and investigatory services are used by banks and principals for background investigations, asset searches, digital forensics, and non-financial due diligence.” Says Harry Cendrowski, founding member and managing director of the firm.

As a longtime member of the MVCA community, CCA is a critical piece of the success of MVCA members, who look to CCA to complete its back office and annual valuation services for the portfolio.

EMMA International Consulting Group
www.emmainternational.com
Michigan Offices: Farmington Hills, MI

CARMINE JABRI
KIRA JABRI

E.M.M.A. International Consulting Group, Inc. is a global leader in management consulting services, with headquarters in Farmington Hills, Michigan, as well as offices in Florida, Pennsylvania, and Beirut, Lebanon. The group focuses on quality, regulatory, and compliance services for the biotechnology, pharmaceuticals, and medical device industries.

E.M.M.A. International Consulting Group has services available to satisfy any quality and compliance needs. The group provides specialized services, backed by extensive knowledge and industry expertise. E.M.M.A. International Consulting Group mission is to provide significant value to its customers and leave them completely satisfied. The group works within the corporate culture and alongside the employees to do the “heavy lifting” required to make improvements meaningful and permanent. E.M.M.A. International Consulting Group exclusively offers Qualipro, an Enterprise Quality Management Software (EQMS), through our partnership with Sophie Consult.

Jaffe Raitt Heuer & Weiss, P.C.
www.jaffelaw.com
Michigan Offices: Southfield

SARA KRUSE
JYOTISNA BALAKRISHNAN
PETER SUGAR

A dedicated member of the Michigan entrepreneurial and investor community, Jaffe Raitt Heuer & Weiss (Jaffe) assists entrepreneurs, startup companies and growing businesses in all areas of formation, development and funding, and complex business transactions. A multidiplinary team of Jaffe lawyers can provide venture firms and their portfolio companies with assistance in entity selection and formation, commercial agreements, intellectual property, employee benefits and compensation, corporate law and governance, finance, venture capital and private equity, private and public offerings, mergers and acquisitions and tax planning, among others. The firms cross-disciplinary teams provide substantial value when advising startups or emerging growth business and planning for its growth.

FOR MORE INFORMATION ON MVCA SERVICE PROVIDER MEMBERSHIP, VISIT WWW.MICHIGANVCA.ORG
Pepper Hamilton LLP
Michigan Offices: Southfield
Other Offices Nationally
MICHAELE TEMPLEDITL
TERRENCE REEVES
PRESTON MORTONORE
SEAN MCNALLY
BRATNITY BRADSHAW
An MVCA member since 2001, Pepper Hamilton's connection to the Michigan venture and entrepreneurial community goes much further back to when Small Business Investment Company (SBIC) law experts at Pepper Hamilton advised Michigan's earliest venture funds and helped usher the state's venture capital industry into existence. Decades later, Pepper Hamilton is still an important partner to Michigan venture funds and their portfolio companies, with the country's largest and most active SBIC practices in the country. Pepper Hamilton lawyers have assisted more than 300 SBICs with obtaining licensing since 1994, advising on fund formation, including structuring funds and raising private capital, regulatory issues, fund investment activities, and systematic improvements to the SBIC Program. “It has been exciting to be a part of the growth and maturation of the venture capital community in Michigan over the last 10 to 15 years. I've thoroughly enjoyed helping firms three and up the entrepreneurial curve throughout the state,” said Mike Temple, partner at Pepper Hamilton. Pepper Hamilton attorneys also serve as counsel to portfolio companies, and they represent a wide range of alternative capital sources (such as private equity funds, venture capital funds, mezzanine finance, and private debt funds) that are licensed as SBICs in their debt and equity investment transactions.

Varnum, LLP
www.varnumlaw.com
Michigan Offices: Grand Rapids
RICHARD MANCZAK
MATTHEW BOWER
TIMOTHY KRONINGER
MALLORY FIELD
ZACHARY MEYER
With 177 lawyers located in eight offices throughout Michigan, Varnum Law serves members of Michigan’s entrepreneurial and investment community with innovative programs and high-quality legal counsel and has been a member of MVCA since 2016. Varnum assists emerging companies with raising capital, as well as entity formations, shareholder agreements, intellectual property, and employment matters. They also work directly with venture capital firms, private equity funds, banks, and other lending organizations on their legal needs. As part of its ongoing commitment to supporting startups in Michigan, Varnum created Mid-Michigan, a statewide initiative designed to remove some of the barriers associated with starting a business by providing free legal services to Michigan startups. Launched in 2011 as a way of helping Michigan’s then-struggling economy, Varnum pledged to give $1 million in free legal services to small businesses and individuals. In 2016, Varnum renewed its commitment to Michigan startups by dedicating a second $1 million in pro bono legal services through the Mid-Michigan program. Varnum partner Matt Bower, whose practice focuses on entrepreneurial and startups, works extensively with Mid-Michigan. “For most of our Mid-Michigan clients, we are helping them with the building blocks of getting their company off the ground,” Bower said. “Once that groundwork has been laid, an emerging company is much better able to get traction and attract investors or other financing.” Varnum members also rely on Varnum Law for guidance and advice throughout the stages of their business.

Gunderson Dettmer
www.gunder.com
Michigan Offices: Ann Arbor
MARCIA HATCH
NICHOLAS HARLEY
SID RON
ALEX WHATELEY
SOGOAL SALARI
Gunderson Dettmer is the only business law firm of its kind—singularly focused on the global venture capital and emerging technology marketplace. The firm has committed to representing top technology companies in the Midwest with the opening of its office in Ann Arbor, Michigan. With approximately 270 attorneys in nine offices—Silicon Valley, Ann Arbor, Boston, Los Angeles, New York, San Diego, San Francisco, Beijing, and Singapore—Gunderson Dettmer represents more than 2,500 high-growth companies from a broad range of industries in every stage of development. The firm provides clients with counsel on general corporate and securities law, mergers and acquisitions, financials, intellectual property and commercial agreements, strategic alliances, executive compensation, and tax matters, combining deep market knowledge with strong industry relationships to provide practical, business-oriented counsel designed for the needs of the emerging growth company marketplace.

Pacific Western Bank
www.pacwest.com
Offices located Nationally
JAY MCNEIL
NICK HONGMAN
JANICE GALBAY
TIM MCDONOUGH
Pacific Western Bank (formerly known as Square 7 Bank) is a commercial bank with over $126 billion in assets. A full-service financial services partner to entrepreneurs and private equity and venture capital investors, the Western Banking Group provides clients reliable resources and attentive service to help their companies grow. Pacific Western Bank offers a broad range of venture debt, treasury, and cash management solutions nationwide. The bank also offers community banking and national lending services. To learn more about its offerings, visit pacwest.com.

FOR MORE INFORMATION ON MVCA SERVICE PROVIDER MEMBERSHIP, VISIT WWW.MICHIGANVCA.ORG
Taft Stettinius & Hollister LLP
www.taftlaw.com
Cleveland, Ohio

Taft Stettinius & Hollister LLP (Taft) represents both venture capital funds and venture-backed companies, providing award-winning legal counsel and cost-efficient, practical solutions that high-growth companies and their investors need. Taft’s investment fund clients range from family offices and angel groups to institutional and late-stage venture funds, their teams of corporate attorneys are engaged in the entire venture capital life cycle, from fund formation to LPs and strategic exit transactions. Typical services include deal negotiations, regulatory and tax planning and compliance, general partner entity and management company structuring and governance, compensation and incentives programs, and portfolio company due diligence. Taft also provides real estate and banking services.

Warner Norcross & Judd LLP
www.wnj.com
Michigan Offices: Grand Rapids

Warner Norcross & Judd is a premier Michigan law firm focused on delivering exceptional results for a diverse set of clients both nationally and internationally. With eight offices throughout Michigan and over 200 attorneys, Warner Norcross & Judd has a variety of practice areas with highly specialized attorneys. Emerging businesses, angel investors, venture funds, family offices, foundations, and pension funds throughout the Midwest find the firm’s first-class services accessible and affordable. They represent startups to Fortune 500 companies. On the investment side, their clients range from angel investors to venture funds to family offices, foundations, and pension funds. When the stakes are high, Whirlpool, Consumers Energy, Amway, and private client services. The agency’s experiences serve a range of technology startups and entrepreneurial clients in the life sciences and healthcare arenas. By cultivating robust relationships with its clients and carrier partners, the company provides tailored, innovative, and cost-effective solutions to enable its clients to protect what they value most. LSG Insurance Partners is licensed in all 50 states and represents clients at the local, regional, national, and international levels.

LSG Insurance Partners
www.lsgip.com
Michigan Offices: Bloomfield Hills

LSG Insurance Partners is licensed in all 50 states and represents clients at the local, regional, national, and international levels.

Plante Moran, PLLC
www.plantemoran.com
Michigan Offices: Southfield

Plante Moran has a national presence from its Midwestern footprint and has become the 14th largest certified public accounting and business advisory firm in the country. Through its multidisciplinary engagement teams, clients work with professionals with a range of expertise to solve problems in a variety of areas including commercial & private client services, healthcare, manufacturing, technology, financial services, assisting companies through the IPO process and beyond. The company is uniquely structured to provide the highest level of professional support to startups, which advances our shared vision of creating a stronger entrepreneurial and investment community in Michigan.

Bank of Ann Arbor
www.bankofannarbor.com
Michigan Offices: Ann Arbor, Birmingham, Plymouth, Saline, and Ypsilanti

Bank of Ann Arbor began in 1996 with a simple mission: to give Ann Arbor businesses a local banking option. Bank of Ann Arbor has grown to become Washtenaw County’s second-largest bank, with a major presence throughout Southeast Michigan. Bank of Ann Arbor’s Technology Industry Group celebrated 15 years in 2017. The group provides specialized and full-range of banking and investment management products to emerging and later-stage technology innovation, advanced manufacturing and life sciences companies, venture capital firms, and angel investors. Bank of Ann Arbor’s business financing solutions for growing companies include working capital lines of credit, equity financing, commercial real estate mortgages, acquisition financing, sale and purchase leasing options, letters of credit and business credit cards. For venture capital firm clients, capital calls lines of credit have proven to be an especially valuable service offered by the bank.

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FOR MORE INFORMATION ON MVCA SERVICE PROVIDER MEMBERSHIP, VISIT WWW.MICHIGANVCA.ORG
Get Connected! MVCA’s Michigan Entrepreneurial & Investment Landscape Guide provides you with detailed information on angel investors, venture capital firms, entrepreneurial support organizations, and professional service firms who do business in Michigan. Everything you need to know to make a meaningful first connection can be found in this guide.

LANDSCAPE MAP
To navigate startup companies, investors, and entrepreneurial support organizations by geography, visit the Landscape Map on our website: www.MichiganVCA.org
MVCA OVERVIEW

The MVCA Board of Directors and staff are dedicated to expanding opportunities for the growth of Michigan’s entrepreneurial and investment community through the following programs, services and publications:

Advocacy

Core to MVCA’s mission is serving as the statewide voice for Michigan’s growing entrepreneurial and investment community. MVCA educates, advocates and communicates to legislators, the media and the general public on entrepreneurial investment opportunities, challenges and successes in Michigan.

Events

MVCA facilitates the development of a strong network within the Michigan entrepreneurial and investment community and builds connections with out-of-state angel and venture investors through targeted meetings and events.

Research

MVCA distributes an annual research report, which provides a comprehensive summary of venture capital investment activities across Michigan. MVCA works with the National Venture Capital Association, Pitchbook, the U.S. Census Bureau, and the Angel Capital Association to provide information about Michigan’s entrepreneurial and investment activities relative to national trends. The annual research report is the critical source of quantitative information used to unite the Michigan entrepreneurial and investment community into a common voice to drive initiatives that encourage its growth in Michigan.

Outreach

MVCA broadens the reach of Michigan’s entrepreneurial and investment community by building relationships and educating national partners on opportunities and trends in Michigan.

Programs

MVCA provides program development assistance to Michigan’s entrepreneurial and economic support organizations on matters targeting Michigan’s talent and capital gaps. In this role, MVCA collaborates with organizations by facilitating research, providing direction and assembling feedback within the proposed programs’ scope to help shape the ultimate goals and desired outcomes of the program, so that they best suit the identified needs of Michigan’s entrepreneurial and investment community.

• Venture Fellows: MVCA aims to increase the number of venture professionals in Michigan and accelerate fundraising and deployment of capital into early-stage companies. Venture Fellows launch their venture capital careers at Michigan-based venture firms.

• Education & Outreach Initiative: MVCA engages with venture firms, entrepreneurs, universities and economic development organizations from across the country to educate people about the entrepreneurial and investment community in Michigan. In addition to promoting Michigan’s successes, MVCA provides research, direction and feedback to entrepreneurial support organizations in an effort to help shape the ultimate goals and outcomes of their initiatives so they may better address the identified needs of Michigan’s entrepreneurial and investment community.

MICHIGAN VENTURE CAPITAL ASSOCIATION

We wanted to give a special shout out to our MVCA Summer Intern: Myra Palakurthi! Myra is a senior at the University of Michigan-Stephen M. Ross School of Business where she is pursuing a bachelor’s degree in business administration. She played a critical role in developing the newly updated 2019-2020 Michigan Entrepreneurial & Investment Guide. Over the summer, she was responsible for coordinating, reviewing, and completing the Landscape Guide entries for more than 200 venture firms, angel groups, service providers, and entrepreneurial support organizations. Her hard work and dedication to the project was an incredible asset to MVCA, and its members. Thank you, Myra!

**Every $1 Invested** in a Michigan Startup by a Michigan-Based Venture Capital Firm **Attracts $7.85** of Investment from Outside of Michigan

- **533** Venture Firms from Outside of Michigan have Invested in Michigan-Based Startups
- **$52M** Angel Capital Invested in 84 Michigan Startups in 2018
- **$385M** Venture Capital Invested in 61 Michigan Startups in 2018
- **$3.7B** Total Capital Under Management

**2019 IMPACT BY THE NUMBERS**

**859** Angel Investors

**140** Venture-Backed Companies in Michigan

**27** Venture Capital Firms

**85** Venture Capital Professionals

**83**
DIVERSITY IN MICHIGAN’S ENTREPRENEURIAL & INVESTMENT COMMUNITY

For the last five years, MVCA has studied the presence and roles of female venture capital professionals, LGBTQ+ individuals and racial minorities within Michigan’s entrepreneurial and investment community.

Total Capital Invested in Michigan
In Michigan, 61 startups received nearly $385 million from venture capital firms in 2018. Of that, $53 million was invested in 16 Michigan startup companies led by a CEO who is a member of an underrepresented group.
- $20 million invested in female-led startups
- $33 million invested in racial minority-led startups
- $225,000 invested in LGBTQ+-led startups

Diversity in Michigan’s Venture Capital Community*
There are currently 85 venture capital professionals in Michigan.
- 9% of venture capital professionals in Michigan are racial minorities, compared to 30% of venture capital professionals nationally.
- 12% of venture capital professionals in Michigan are female, compared to 18% of venture capital professionals nationally.
- None of the venture capital professionals in Michigan identify as LGBTQ+. 5% of the U.S. population identifies as LGBTQ+.

The Power of Focus
WE ARE PROUD TO SUPPORT MICHIGAN VENTURE CAPITAL ASSOCIATION
Invested in Fund Performance. We use decades of fund industry experience to help funds and their managers succeed at every stage of the fund life cycle – formation and operations, fund transactions and fund regulation. For the breadth and depth to handle all these needs, choose lawyers who know your world – Pepper Hamilton LLP.
We are dedicated to providing tax, valuation, and investigative solutions to venture capital funds in their quest for maximum returns.

A changing world requires a different perspective.

Our Technology Industry Group provides banking and investment management products to help emerging and late-stage technology and life sciences companies, venture capital firms, angel investors and entrepreneurs. Contact Michael Cole, Group President, 734.327.4432

Serving over 200 investment funds, we provide various services that help entrepreneurial and investor communities thrive, such as transaction advisory services, operations commercialization, investment structuring consulting, and more.

Chris Jenkins, Partner
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plantemoran.com
With our broad base of experience in capital formation, we provide guidance in:

- Equity offerings
- Private equity, angel and venture capital
- Bank loans
- Bond transactions
- Public companies
- Early stage companies

Entrepreneurship.

It’s not for the faint of heart. You’re the visionary, late nighter, early riser and weekend warrior. Your road is full of twists and turns – never knowing what’s around the corner. But you don’t have to go it alone.

You’ve got an insurance partner who watches your back and frees you up to get your job done. LSG Insurance Partners can tailor your insurance policies, so you’ll have the luxury of a good night’s sleep.

Call us at 248.332.3100 or visit lsgip.com for more information.

Leveraging IP by advising MVCA members to Maximize Business Value

Identifying, Securing and Advancing Creativity™

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Talk to one of our colleagues above at the next MVCA event or contact us at:

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